2024

#### Irrigated Confectionary Sunflowers (Center-Pivot) Cost-Return Budget Western Kansas

Date: Nov-01-2023

The following pages represent a single crop budget but at 3 levels of detail and for 3 planning yield levels

Abstract level budget - The most summarized version of a budget. (e.g., a single line represents all fertilizer costs)

Summary level budget - A more detailed crop budget. (e.g., Fertilizer is broken out into N, P, K) Detailed level budget - All the detail for producing a crop. (e.g., The specific fertilizers are listed).

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Middle yield - The basic crop budget for a region and crop.

A detailed, summary, and abstract level budget are included for the middle yield.

Low and High yield - Budgets based on the middle yield but with a lower/higher yield goal (and irrigation level).

These high and low yield level budgets only include the abstract level budgets.

The 2 tables below are sensitivity tables that show the returns over direct costs and the returns over total costs. The tables have the basic budget price in the middle column

On either side of the base price are potential prices 5% and 10% above and below this base price

For irrigated budgets the 3 yield levels are also associated with different irrigation levels

8.0 inches of water for LOW yields

10.0 inches of water for MIDDLE yields

12.0 inches of water for HIGH yields

#### TABLE 1. RETURNS OVER DIRECT COSTS

				Prices			
		\$36.82	\$38.86	\$40.91	\$42.96	\$45.00	
	47.0.11	======:	======	======	######################################	######################################	
	17.0 II	\$380	\$415	\$449	\$484	\$519	Low yield
Yields	22.0 II	\$517	\$562	\$607	\$652	\$697	Middle yield
	26.0 II	\$660	\$713	\$766	\$819	\$873	High yield

#### TABLE 2. RETURNS OVER TOTAL COSTS

		\$36.82	\$38.86	\$40.91	\$42.96	\$45.00	
	==:	======	======	======	======	=====	
	17.0 II	-\$105	-\$70	-\$35	-\$0	\$35	Low yield
Yields	22.0 II	\$33	\$78	\$123	\$168	\$213	Middle yield
	26.0 II	\$175	\$229	\$282	\$335	\$388	High yield

#### 2024 Irrigated Confectionary Sunflowers (Center-Pivot) Cost-Return Budg

Budget abstract

Gregg Ibendahl, Daniel O'Brien, Lucas Haag, Sarah Lancaster, and John Holman Date: Nov-01-2023 price quantity amount Sub-total your farm unit item **INCOME Product** Sunflower (Confectionary) - Western KS \$40.91 22.00 \$900.02 \$900.02 cwt \$900.02 --TOTAL INCOME--**DIRECT EXPENSES** \$0.70 \_\_\_\_\_ Additional labor \$7.57 \_\_\_\_\_ Crop consulting \$23.50 \_\_\_\_\_ Crop insurance **Custom Operations** \$18.18 \_\_\_\_\_ Diesel \$18.76 \$48.39 \_\_\_\_\_ **Fertilizers** \$33.77 \_\_\_\_\_ Herbicides Insecticides \$17.90 \_\_\_\_\_ \$26.96 \_\_\_\_\_ Irrigation energy (NG) -------Irrigation labor \$6.80 \_\_\_\_\_ \$12.10 \_\_\_\_\_ Miscellaneous Operator labor \$8.81 \_\_\_\_\_ \$22.00 \_\_\_\_\_ Repair & Maintenance -------Seeds \$36.00 \_\_\_\_\_ Interest on operating capital 8% percent on direct expenses \$11.26 --TOTAL DIRECT EXPENSES--\$292.69 -----Total direct expenses per cwt \$13.3 FIXED EXPENSES \$178.00 \_\_\_\_\_ Cash rent Capital recovery (depreciation + interest) \$306.42 --TOTAL FIXED EXPENSES--\$484.42 -----Total expenses per cwt \$35.32 RETURNS ABOVE DIRECT EXPENSES \$607.33 RETURNS ABOVE TOTAL SPECIFIED EXPENSES \$122.90

10 acre-inches of water applied
300 foot well depth
\$ 2.7 fuel cost per acre-inch of water applied
.71 Mcf of natural gas per acre-inch of water applied
\$ 3.78 per Mcf for cost of natural gas
7.13 Mcf of fuel used in total

# 2024 Irrigated Confectionary Sunflowers (Center-Pivot) Cost-Return Budg -----Western Kansas - MIDDLE YIELDS Gregg Ibendahl, Daniel O'Brien, Lucas Haag, Sarah Lancaster, and John Holman

Summary page(s)

Date: Nov-01-2023

n OME	unit	price	quantity	amount	Sub-total	your farn
Product Sunflower (Confectionary) - Western	S cwt	\$40.91	22.00	\$900.02	\$900.02	
TOTAL INCOME					\$900.02	
ECT EXPENSES						
Irrigation						
Additional labor				<u></u>		
Planting Spraying				\$0.47 \$0.23	\$0.70	
Crop consulting				\$7.57	<b>\$7 57</b>	
Crop insurance				Ψ1.51	Ψ1.51	
				\$23.50	\$23.50	
Custom Operations  Fertilizer application				\$18.18	\$18.18	
Diesel Harvesting Hauling Planting Spraying				\$5.63 \$3.89 \$1.21 \$1.88		
Tillage				\$6.15	\$18.76	
Fertilizers Side-dressed Nitrogen Phosphorus	lbs lbs	\$0.50 \$0.63	22.00	\$31.59 \$34.50 \$13.89		
Potassium Lime	lbs lbs	\$0.00 \$0.00		\$0.00 \$0.00	\$48.39	
Herbicides Post-emergence				\$1.04		
Pre-emergence				\$32.72	\$33.77	
Insecticides				\$17.90	\$17.90	
Irrigation energy (NG) Irrigation				\$26.96	\$26.96	
Irrigation labor Irrigation				\$6.80	\$6.80	
Miscellaneous				\$12.10	\$12 10	
Operator labor				Ţ · <b>二</b> · · · ·	ψ· <b>Δ</b> .10	
Harvesting Hauling				\$2.04 \$2.04		
Planting				\$0.75		
Spraying Tillage				\$0.74 \$3.23	\$8.81	

### 2024 Irrigated Confectionary Sunflowers (Center-Pivot) Cost-Return Budg

Summary page(s)

tem	unit	price	quantity	amount	Sub-total	your farm
Harvesting				\$7.64		
Hauling				\$2.35		
Irrigation				\$3.60		
Planting				\$2.42		
Spraying				\$0.81		
Tillage				\$5.18	\$22.00	
Seeds						
				\$36.00	\$36.00	
Interest on operating capital	8% per	cent on c	lirect expens	es \$11.26	\$11.26	
TOTAL DIRECT EXPENSES					\$292.69	
IXED EXPENSES  Cash rent				\$178.00	\$178.00	
Cash rent				\$178.00	\$178.00	
Cash rent Capital recovery (depreciation + interest)					\$178.00	
Cash rent Capital recovery (depreciation + interest) Harvesting				\$28.08	\$178.00	
Cash rent Capital recovery (depreciation + interest) Harvesting Hauling				\$28.08 \$9.79	\$178.00	
Cash rent  Capital recovery (depreciation + interest)  Harvesting  Hauling  Irrigation				\$28.08 \$9.79 \$234.04	\$178.00	
Capital recovery (depreciation + interest)  Harvesting  Hauling  Irrigation  Planting				\$28.08 \$9.79 \$234.04 \$6.99	\$178.00	
Cash rent  Capital recovery (depreciation + interest)  Harvesting  Hauling  Irrigation				\$28.08 \$9.79 \$234.04	\$178.00 \$306.42	
Cash rent  Capital recovery (depreciation + interest)  Harvesting Hauling Irrigation Planting Spraying Tillage TOTAL FIXED EXPENSES				\$28.08 \$9.79 \$234.04 \$6.99 \$6.28		
Cash rent  Capital recovery (depreciation + interest)  Harvesting  Hauling  Irrigation  Planting  Spraying  Tillage				\$28.08 \$9.79 \$234.04 \$6.99 \$6.28	\$306.42	
Cash rent  Capital recovery (depreciation + interest)  Harvesting  Hauling  Irrigation  Planting  Spraying  Tillage TOTAL FIXED EXPENSES				\$28.08 \$9.79 \$234.04 \$6.99 \$6.28	\$306.42	

10 acre-inches of water applied
300 foot well depth
\$ 2.7 fuel cost per acre-inch of water applied
.71 Mcf of natural gas per acre-inch of water applied
\$ 3.78 per Mcf for cost of natural gas
7.13 Mcf of fuel used in total

2024 Irrigated Confectionary Sunflowers (Center-Pivot) Cost-Return Budgette -----Western Kansas - MIDDLE YIELDS

Detailed budget page(s)

Gregg Ibendahl, Daniel O'Brien, Lucas Haag, Sarah Lancaster, and John Holman Date: Nov-01-2023 amount Sub-total your farm price quantity unit item **INCOME Product** Sunflower (Confectionary) - Western KS \$40.91 22.00 \$900.02 \$900.02 cwt Other Govt payments, indemnity payments, etc. \$900.02 \_\_\_\_\_ --TOTAL INCOME--DIRECT EXPENSES Irrigation ? hour Additional labor Planting 0.03 Plant - Folding\_24R-30 with Tractor(180-199hp)CB hour \$15.00 \$0.47 Spraying Sprayer 1200+gal\_120' 300hp with Sprayer 1200+gal \$15.00 0.02 \$0.23 \$0.70 hour Crop consulting Sunflower-confectionary\_West\_Irr \$7.57 1.00 \$7.57 \$7.57 \_\_\_\_\_ acre Crop insurance Sunflower-confectionary\_West\_Irr \$23.50 1.00 \$23.50 \$23.50 acre **Custom Operations** Fertilizer application Application of Anhydrous Ammonia 1.00 \$18.18 \_\_\_\_\_ \$18.18 \$18.18 acre Diesel Harvesting Header - Corn\_12R-30 with Combine (300-349 hp) \$3.95 \$5.63 1.42 gal Hauling Grain Cart Corn\_1000 bu with Tractor(200-249hp)CB \$3.95 0.99 \$3.89 gal Planting Plant - Folding 24R-30 with Tractor(180-199hp)CB \$3.95 0.31 \$1.21 gal Spraying Sprayer 1200+gal\_120' 300hp with Sprayer 1200+gal \$3.95 \$1.88 0.48 gal Tillage Chisel Plow-Folding\_32' with Tractor(200-249hp)CB \$3.95 0.67 \$2.64 gal Disk Harrow\_42' with Tractor(200-249hp)CB \$3.95 0.54 \$2.14 Field Cultivate Fld\_50' with Tractor(200-249hp)CB \$3.95 0.35 \$1.37 \$18.76 gal **Fertilizers** Side-dressed 78.00 \$31.59 lb \$0.41 Anhydrous with planter MAP (11-52-0) 42.00 \$16.80 \$48.39 \$0.40 lb --- ACTUAL POUNDS - 69 lb - N, 22 lb - P, 0 lb - K Herbicides Post-emergence \$3.86 Beyond 0.27 \$1.04 ΟZ Pre-emergence Prowl H2O \$0.42 48.00 \$20.30 ΟZ \$2.48 5.00 \$12.42 Spartan Charge \$33.77 ΟZ

Insecticides

#### Irrigated Confectionary Sunflowers (Center-Pivot) Cost-Return Budge

Detailed budget page(s) Gregg Ibendahl, Daniel O'Brien, Lucas Haag, Sarah Lancaster, and John Holman Date: Nov-01-2023 amount Sub-total your farm item unit price quantity \$0.45 \$10.87 Lorsban 4E 24.00 ΟZ 2.00 Warrior 1EC \$7.03 \$3.51 \$17.90 \_\_\_\_\_ ΟZ Irrigation energy (NG) Irrigation Well, pump, and gearhead \$2.70 10.00 \$26.96 \$26.96 ac-in Irrigation labor Irrigation \$6.80 \$6.80 Well, pump, and gearhead hour \$17.00 0.40 Miscellaneous 1.00 \$12.10 \_\_\_\_\_ Sunflower-confectionary\_West\_Irr \$12.10 \$12.10 acre Operator labor Harvesting Header - Corn\_12R-30 with Combine (300-349 hp) \$20.00 0.10 \$2.04 hour Hauling Grain Cart Corn\_1000 bu with Tractor(200-249hp)CB \$20.00 \$2.04 hour 0.10 **Planting** Plant - Folding\_24R-30 with Tractor(180-199hp)CB hour \$20.00 0.04 \$0.75 Spraying Sprayer 1200+gal\_120' 300hp with Sprayer 1200+gal \$20.00 0.04 \$0.74 hour Tillage Chisel Plow-Folding\_32' with Tractor(200-249hp)CB \$20.00 0.07 \$1.39 hour \$20.00 Disk Harrow\_42' with Tractor(200-249hp)CB hour 0.06 \$1.12 \$20.00 Field Cultivate Fld\_50' with Tractor(200-249hp)CB 0.04 \$0.72 \$8.81 hour Repair & Maintenance Harvesting Header - Corn\_12R-30 with Combine (300-349 hp) Hour \$89.75 0.09 \$7.64 Hauling \$2.35 Grain Cart Corn\_1000 bu with Tractor(200-249hp)CB \$27.57 0.09 Hour Irrigation 10.00 ac-in 10.00 \$3.60 Well, pump, and gearhead ac-in \$0.36 **Planting** Plant - Folding\_24R-30 with Tractor(180-199hp)CB 0.03 \$77.10 \$2.42 Hour Spraying Sprayer 1200+gal\_120' 300hp with Sprayer 1200+gal 0.01 \$0.81 Hour \$91.69 Chisel Plow-Folding\_32' with Tractor(200-249hp)CB \$33.82 0.06 \$1.95 Hour Disk Harrow\_42' with Tractor(200-249hp)CB \$49.24 0.05 \$2.30 Hour Field Cultivate Fld\_50' with Tractor(200-249hp)CB 0.03 \$0.93 \$22.00 Hour \$31.08 Seeds \$36.00 Sunflowers - Confection 1K seeds \$2.00 18.00 \$36.00 8% percent on direct expenses \$11.26 \$11.26 Interest on operating capital --TOTAL DIRECT EXPENSES--\$292.69 -----Total direct expenses per cwt \$13.3 **FIXED EXPENSES** 

Cash rent

All crops\_West\_irr acre \$178.00 1.00 \$178.00 \$178.00 \_\_\_\_\_

## 2024 Irrigated Confectionary Sunflowers (Center-Pivot) Cost-Return Budget ------Western Kansas - MIDDLE YIELDS

Detailed budget page(s)

Gregg Ibendahl, Daniel O'Brien, Lucas Haag, Sa	rah Lanca	ster, and J	ohn Holman		Date: I	Nov-01-2023
item	unit	price	quantity	amount	Sub-total y	our farm
Capital recovery (depreciation + interest)						
Harvesting						
Header - Corn_12R-30 with Combine (300-349 hp)	Hour	\$329.79	0.09	\$28.08		
Hauling						
Grain Cart Corn_1000 bu with Tractor(200-249hp)CB	Hour	\$115.06	0.09	\$9.79		
Irrigation						
Irrigation - Center Pivot	acre	\$89.25	1.00	\$89.25		
Power unit	acre	\$31.29	1.00	\$31.29		
Well, pump, and gearhead	acre	\$113.49	1.00	\$113.49		
Planting						
Plant - Folding_24R-30 with Tractor(180-199hp)CB	Hour	\$222.52	0.03	\$6.99		
Spraying						
Sprayer 1200+gal_120' 300hp with Sprayer 1200+gal	Hour	\$713.01	0.01	\$6.28		
Tillage						
Chisel Plow-Folding_32' with Tractor(200-249hp)CB	Hour	\$128.54	0.06	\$7.43		
Disk Harrow_42' with Tractor(200-249hp)CB	Hour	\$177.70	0.05	\$8.31		
Field Cultivate Fld_50' with Tractor(200-249hp)CB	Hour	\$184.27	0.03	\$5.50	\$306.42 _	
TOTAL FIXED EXPENSES					\$484.42	
Total expenses per cwt \$35.32					·	
RETURNS ABOVE DIRECT EXPENSES					\$607.33	
RETURNS ABOVE TOTAL SPECIFIED EXPENSES					\$122.90	

<sup>10</sup> acre-inches of water applied
300 foot well depth
\$ 2.7 fuel cost per acre-inch of water applied
.71 Mcf of natural gas per acre-inch of water applied
\$ 3.78 per Mcf for cost of natural gas
7.13 Mcf of fuel used in total

#### 2024 Irrigated Confectionary Sunflowers (Center-Pivot) Cost-Return Budg -----Western Kansas - LOW YIELDS

Budget abstract

Gregg Ibendahl, Daniel O'Brien, Lucas Haag	ı, Sarah Lanca	ster, and J	ohn Holman	Date: Nov-01-202		
item	unit	price	quantity	amount	Sub-total	your farm
INCOME						
Product						
Sunflower (Confectionary) - Western KS	cwt	\$40.91	17.00	\$695.47	\$695.47	
TOTAL INCOME					\$695.47	
DIRECT EXPENSES						
Additional labor					\$0.70	
Crop consulting					\$7.57	· <del></del>
Crop insurance					\$23.50	
Custom Operations					\$0.00	
Diesel					\$18.76	
Fertilizers					\$37.39	
Herbicides					\$33.77	
Insecticides					\$17.90	· <del></del> -
Irrigation energy (NG)					\$21.57	
Irrigation labor					\$5.44	
Miscellaneous					\$12.10	
Operator labor						
Repair & Maintenance						
Seeds					\$27.82	
Interest on operating capital	8% pe	ercent on c	direct expens	ses	\$9.46	
TOTAL DIRECT EXPENSESTotal direct expenses per cwt \$14.47					\$246.07	
FIXED EXPENSES						
Cash rent					\$178.00	
Capital recovery (depreciation + interest)						
TOTAL FIXED EXPENSES					\$484.42	
Total expenses per cwt \$42.97						
RETURNS ABOVE DIRECT EXPENSES					\$449.40	
RETURNS ABOVE TOTAL SPECIFIED EXPENSES					-\$35.02	

8 acre-inches of water applied
300 foot well depth
\$ 2.7 fuel cost per acre-inch of water applied
.71 Mcf of natural gas per acre-inch of water applied
\$ 3.78 per Mcf for cost of natural gas
5.71 Mcf of fuel used in total

### 2024 Irrigated Confectionary Sunflowers (Center-Pivot) Cost-Return Budg ------Western Kansas - HIGH YIELDS

Gregg Ibendahl, Daniel O'Brien, Lucas Haag, Sarah Lancaster, and John Holman

Budget abstract

item	unit	price	quantity	amount	Sub-total	your farm
INCOME		•	. ,			-
Product						
Sunflower (Confectionary) - Western KS	cwt	\$40.91	26.00	\$1,063.66	\$1,063.66	
TOTAL INCOME					\$1,063.66	
DIRECT EXPENSES						
Additional labor				 	\$0.70	
Crop consulting						
Crop insurance					\$23.50	
Custom Operations					\$0.00	
Diesel					\$18.76	
Fertilizers					\$57.19	
Herbicides					\$33.77	
Insecticides					\$17.90	
Irrigation energy (NG)						
Irrigation labor						
Miscellaneous						
Operator labor						
Repair & Maintenance					\$22.72	
Seeds					\$42.55	
Interest on operating capital	8% p	ercent on o	direct expen	ses	\$11.44	
TOTAL DIRECT EXPENSESTotal direct expenses per cwt \$11.44					\$297.52	
IXED EXPENSES						
Cash rent					\$178.00	
Capital recovery (depreciation + interest)						
TOTAL FIXED EXPENSESTotal expenses per cwt \$30.07					\$484.42	
ETURNS ABOVE DIRECT EXPENSES					\$766.14	
RETURNS ABOVE TOTAL SPECIFIED EXPENSES					\$281.72	

12 acre-inches of water applied 300 foot well depth \$ 2.7 fuel cost per acre-inch of water applied .71 Mcf of natural gas per acre-inch of water applied \$ 3.78 per Mcf for cost of natural gas 8.56 Mcf of fuel used in total