

The following pages represent a single crop budget but at 3 levels of detail and for 3 planning yield levels

Abstract level budget - The most summarized version of a budget. (e.g., a single line represents all fertilizer costs)

Summary level budget - A more detailed crop budget. (e.g., Fertilizer is broken out into N, P, K)

Detailed level budget - All the detail for producing a crop. (e.g., The specific fertilizers are listed).

Middle yield - The basic crop budget for a region and crop.

A detailed, summary, and abstract level budget are included for the middle yield.

Low and High yield - Budgets based on the middle yield but with a lower/higher yield goal (and irrigation level).

These high and low yield level budgets only include the abstract level budgets.

The 2 tables below are sensitivity tables that show the returns over direct costs and the returns over total costs

The tables have the basic budget price in the middle column

On either side of the base price are potential prices 5% and 10% above and below this base price

TABLE 1. RETURNS OVER DIRECT COSTS

		Prices					
		\$36.82	\$38.86	\$40.91	\$42.96	\$45.00	
		=====					
	11.0 ll	\$197	\$219	\$242	\$264	\$287	Low yield
Yields	14.0 ll	\$279	\$308	\$336	\$365	\$394	Middle yield
	16.0 ll	\$356	\$389	\$421	\$454	\$487	High yield

TABLE 2. RETURNS OVER TOTAL COSTS

		Prices					
		\$36.82	\$38.86	\$40.91	\$42.96	\$45.00	
		=====					
	11.0 ll	\$53	\$76	\$98	\$121	\$143	Low yield
Yields	14.0 ll	\$136	\$164	\$193	\$221	\$250	Middle yield
	16.0 ll	\$212	\$245	\$278	\$310	\$343	High yield

2024 Confectionary Sunflowers Cost-Return Budget (W-SF-F)

-----Western Kansas - MIDDLE YIELDS

Budget abstract

Gregg Ibendahl, Daniel O'Brien, Lucas Haag, Jeanne Falk Jones, Sarah Lancaster, and John Holman Date: Nov-01-2023

item	unit	price	quantity	amount	Sub-total	your farm
INCOME						
Product						
Sunflower (Confectionary) - Western KS	cwt	\$40.91	14.00	\$572.74	\$572.74	_____

--TOTAL INCOME--					\$572.74	_____
DIRECT EXPENSES						
Additional labor					\$0.79	_____
Crop insurance					\$26.75	_____
Custom Operations					\$12.51	_____
Diesel					\$11.02	_____
Fertilizers					\$35.63	_____
Herbicides					\$69.03	_____
Insecticides					\$13.42	_____
Miscellaneous					\$6.65	_____
Operator labor					\$4.82	_____
Repair & Maintenance					\$13.64	_____
Seeds					\$32.00	_____
Surfactant					\$0.92	_____
Interest on operating capital		8% percent on direct expenses			\$9.09	_____

--TOTAL DIRECT EXPENSES--					\$236.27	_____
-----Total direct expenses per cwt \$16.88						
FIXED EXPENSES						
Cash rent					\$94.50	_____
Capital recovery (depreciation + interest)					\$49.12	_____

--TOTAL FIXED EXPENSES--					\$143.62	_____
-----Total expenses per cwt \$27.13						
RETURNS ABOVE DIRECT EXPENSES					\$336.47	=====
RETURNS ABOVE TOTAL SPECIFIED EXPENSES					\$192.86	=====

2024 Confectionary Sunflowers Cost-Return Budget (W-SF-F)

-----Western Kansas - MIDDLE YIELDS

Summary page(s)

Gregg Ibendahl, Daniel O'Brien, Lucas Haag, Jeanne Falk Jones, Sarah Lancaster, and John Holman Date: Nov-01-2023

item	unit	price	quantity	amount	Sub-total	your farm
INCOME						
Product						
Sunflower (Confectionary) - Western KS	cwt	\$40.91	14.00	\$572.74	\$572.74	_____

--TOTAL INCOME--					\$572.74	_____
DIRECT EXPENSES						
Additional labor						
Fertilizer application	-----			\$0.14		
Planting	-----			\$0.49		
Spraying	-----			\$0.17	\$0.79	_____
Crop insurance						
-----	-----			\$26.75	\$26.75	_____
Custom Operations						
Pesticide application	-----			\$12.51	\$12.51	_____
Diesel						
Fertilizer application	-----			\$0.84		
Harvesting	-----			\$5.63		
Hauling	-----			\$1.95		
Planting	-----			\$1.26		
Spraying	-----			\$1.34	\$11.02	_____
Fertilizers						
Nitrogen	lbs	\$0.63	43.00	\$27.03		
Phosphorus	lbs	\$0.61	14.00	\$8.60		
Potassium	lbs	\$0.00	0.00	\$0.00		
Lime	lbs	\$0.00	0.00	\$0.00	\$35.63	_____
Herbicides						
Burndown	-----			\$17.85		
Post-emergence	-----			\$17.06		
Pre-emergence	-----			\$34.12	\$69.03	_____
Insecticides						
-----	-----			\$13.42	\$13.42	_____
Miscellaneous						
-----	-----			\$6.65	\$6.65	_____
Operator labor						
Fertilizer application	-----			\$0.44		
Harvesting	-----			\$2.04		
Hauling	-----			\$1.02		
Planting	-----			\$0.79		
Spraying	-----			\$0.53	\$4.82	_____
Repair & Maintenance						
Fertilizer application	-----			\$1.43		
Harvesting	-----			\$7.64		
Hauling	-----			\$1.17		
Planting	-----			\$2.82		
Spraying	-----			\$0.58	\$13.64	_____
Seeds						
-----	-----			\$32.00	\$32.00	_____
Surfactant						
Burndown	-----			\$0.92	\$0.92	_____

2024 Confectionary Sunflowers Cost-Return Budget (W-SF-F)

-----Western Kansas - MIDDLE YIELDS

Summary page(s)

Gregg Ibendahl, Daniel O'Brien, Lucas Haag, Jeanne Falk Jones, Sarah Lancaster, and John Holman Date: Nov-01-2023

item	unit	price	quantity	amount	Sub-total	your farm
Interest on operating capital	8% percent on direct expenses			\$9.09	\$9.09	_____
--TOTAL DIRECT EXPENSES--					\$236.27	
-----Total direct expenses per cwt \$16.88						
FIXED EXPENSES						
Cash rent						
-----				\$94.50	\$94.50	_____
Capital recovery (depreciation + interest)						
Fertilizer application				\$3.68		
Harvesting				\$28.08		
Hauling				\$4.90		
Planting				\$7.97		
Spraying				\$4.49	\$49.12	_____
--TOTAL FIXED EXPENSES--					\$143.62	
-----Total expenses per cwt \$27.13						
RETURNS ABOVE DIRECT EXPENSES					\$336.47	
RETURNS ABOVE TOTAL SPECIFIED EXPENSES					\$192.86	

2024 Confectionary Sunflowers Cost-Return Budget (W-SF-F)

Detailed budget page(s)

-----Western Kansas - MIDDLE YIELDS

Gregg Ibendahl, Daniel O'Brien, Lucas Haag, Jeanne Falk Jones, Sarah Lancaster, and John Holman Date: Nov-01-2023

item	unit	price	quantity	amount	Sub-total	your farm
INCOME						
Product						
Sunflower (Confectionary) - Western KS	cwt	\$40.91	14.00	\$572.74	\$572.74	_____
Other						
Govt payments, indemnity payments, etc.						_____
--TOTAL INCOME--					\$572.74	_____
DIRECT EXPENSES						
Additional labor						
Fertilizer application						
Nutrient applicator_60 ft with Tractor(200-249hp)CB	hour	\$15.00	0.01	\$0.14		
Planting						
NT Plant-Folding_24R-30 with Tractor(180-199hp)CB	hour	\$15.00	0.03	\$0.49		
Spraying						
Sprayer 1200+gal_120' 300hp with Sprayer 1200+gal	hour	\$15.00	0.01	\$0.17	\$0.79	_____
Crop insurance						

Sunflower-confectionary_West_Dry	acre	\$26.75	1.00	\$26.75	\$26.75	_____
Custom Operations						
Pesticide application						
Application of Insecticide/Fung. (Aerial)	acre	\$8.34	1.50	\$12.51	\$12.51	_____
Diesel						
Fertilizer application						
Nutrient applicator_60 ft with Tractor(200-249hp)CB	gal	\$3.95	0.21	\$0.84		
Harvesting						
Header - Corn_12R-30 with Combine (300-349 hp)	gal	\$3.95	1.42	\$5.63		
Hauling						
Grain Cart Corn_1000 bu with Tractor(200-249hp)CB	gal	\$3.95	0.49	\$1.95		
Planting						
NT Plant-Folding_24R-30 with Tractor(180-199hp)CB	gal	\$3.95	0.32	\$1.26		
Spraying						
Sprayer 1200+gal_120' 300hp with Sprayer 1200+gal	gal	\$3.95	0.34	\$1.34	\$11.02	_____
Fertilizers						
with planter						
MAP (11-52-0)	lb	\$0.40	26.00	\$10.40		
Urea	lb	\$0.29	87.00	\$25.23	\$35.63	_____
- - - ACTUAL POUNDS - 43 lb - N, 14 lb - P, 0 lb - K						
Herbicides						
Burndown						
Dicamba	oz	\$0.69	16.00	\$11.11		
RT 3	oz	\$0.31	22.00	\$6.74		
Post-emergence						
Beyond	oz	\$3.86	1.20	\$4.64		
Spartan Charge	oz	\$2.48	5.00	\$12.42		
Pre-emergence						
Glyphosate	oz	\$0.43	32.00	\$13.81		
Prowl H2O	oz	\$0.42	48.00	\$20.30	\$69.03	_____
Insecticides						

Lorsban 4E	oz	\$0.45	18.00	\$8.15		
Warrior 1EC	oz	\$3.51	1.50	\$5.27	\$13.42	_____
Miscellaneous						

2024 Confectionary Sunflowers Cost-Return Budget (W-SF-F)

Detailed budget page(s)

-----Western Kansas - MIDDLE YIELDS

Gregg Ibendahl, Daniel O'Brien, Lucas Haag, Jeanne Falk Jones, Sarah Lancaster, and John Holman Date: Nov-01-2023

item	unit	price	quantity	amount	Sub-total	your farm
----- Sunflower-confectionary_West_Dry	acre	\$6.65	1.00	\$6.65	\$6.65	_____
Operator labor						
Fertilizer application						
Nutrient applicator_60 ft with Tractor(200-249hp)CB	hour	\$20.00	0.02	\$0.44		
Harvesting						
Header - Corn_12R-30 with Combine (300-349 hp)	hour	\$20.00	0.10	\$2.04		
Hauling						
Grain Cart Corn_1000 bu with Tractor(200-249hp)CB	hour	\$20.00	0.05	\$1.02		
Planting						
NT Plant-Folding_24R-30 with Tractor(180-199hp)CB	hour	\$20.00	0.04	\$0.79		
Spraying						
Sprayer 1200+gal_120' 300hp with Sprayer 1200+gal	hour	\$20.00	0.03	\$0.53	\$4.82	_____
Repair & Maintenance						
Fertilizer application						
Nutrient applicator_60 ft with Tractor(200-249hp)CB	Hour	\$77.85	0.02	\$1.43		
Harvesting						
Header - Corn_12R-30 with Combine (300-349 hp)	Hour	\$89.75	0.09	\$7.64		
Hauling						
Grain Cart Corn_1000 bu with Tractor(200-249hp)CB	Hour	\$13.79	0.09	\$1.17		
Planting						
NT Plant-Folding_24R-30 with Tractor(180-199hp)CB	Hour	\$86.10	0.03	\$2.82		
Spraying						
Sprayer 1200+gal_120' 300hp with Sprayer 1200+gal	Hour	\$65.49	0.01	\$0.58	\$13.64	_____
Seeds						
----- Sunflowers - Confection	1K seeds	\$2.00	16.00	\$32.00	\$32.00	_____
Surfactant						
Burndown						
Nonionic surfactants (NIS)	oz	\$0.15	6.00	\$0.92	\$0.92	_____
Interest on operating capital						
8% percent on direct expenses				\$9.09	\$9.09	_____
--TOTAL DIRECT EXPENSES--					\$236.27	
-----Total direct expenses per cwt \$16.88						
FIXED EXPENSES						
Cash rent						
----- All crops_West_dry	acre	\$63.00	1.50	\$94.50	\$94.50	_____
Capital recovery (depreciation + interest)						
Fertilizer application						
Nutrient applicator_60 ft with Tractor(200-249hp)CB	Hour	\$200.66	0.02	\$3.68		
Harvesting						
Header - Corn_12R-30 with Combine (300-349 hp)	Hour	\$329.79	0.09	\$28.08		
Hauling						
Grain Cart Corn_1000 bu with Tractor(200-249hp)CB	Hour	\$57.53	0.09	\$4.90		
Planting						
NT Plant-Folding_24R-30 with Tractor(180-199hp)CB	Hour	\$243.59	0.03	\$7.97		
Spraying						
Sprayer 1200+gal_120' 300hp with Sprayer 1200+gal	Hour	\$509.29	0.01	\$4.49	\$49.12	_____
--TOTAL FIXED EXPENSES--					\$143.62	
-----Total expenses per cwt \$27.13						
RETURNS ABOVE DIRECT EXPENSES					\$336.47	

2024 Confectionary Sunflowers Cost-Return Budget (W-SF-F)

-----Western Kansas - MIDDLE YIELDS

Detailed budget page(s)

Gregg Ibendahl, Daniel O'Brien, Lucas Haag, Jeanne Falk Jones, Sarah Lancaster, and John Holman Date: Nov-01-2023

item	unit	price	quantity	amount	Sub-total	your farm
RETURNS ABOVE TOTAL SPECIFIED EXPENSES					\$192.86	

2024 Confectionary Sunflowers Cost-Return Budget (W-SF-F)

-----Western Kansas - LOW YIELDS

Budget abstract

Gregg Ibendahl, Daniel O'Brien, Lucas Haag, Jeanne Falk Jones, Sarah Lancaster, and John Holman Date: Nov-01-2023

item	unit	price	quantity	amount	Sub-total	your farm
INCOME						
Product						
Sunflower (Confectionary) - Western KS	cwt	\$40.91	11.00	\$450.01	\$450.01	_____

--TOTAL INCOME--					\$450.01	_____
DIRECT EXPENSES						
Additional labor	-----				\$0.79	_____
Crop insurance	-----				\$26.75	_____
Custom Operations	-----				\$0.00	_____
Diesel	-----				\$11.02	_____
Fertilizers	-----				\$28.00	_____
Herbicides	-----				\$69.03	_____
Insecticides	-----				\$13.42	_____
Miscellaneous	-----				\$6.65	_____
Operator labor	-----				\$4.82	_____
Repair & Maintenance	-----				\$13.64	_____
Seeds	-----				\$25.14	_____
Surfactant	-----				\$0.92	_____
Interest on operating capital		8% percent on direct expenses			\$8.01	_____

--TOTAL DIRECT EXPENSES--					\$208.18	
-----Total direct expenses per cwt \$18.93						
FIXED EXPENSES						
Cash rent	-----				\$94.50	_____
Capital recovery (depreciation + interest)	-----				\$49.12	_____

--TOTAL FIXED EXPENSES--					\$143.62	
-----Total expenses per cwt \$31.98						
RETURNS ABOVE DIRECT EXPENSES					\$241.83	
RETURNS ABOVE TOTAL SPECIFIED EXPENSES					\$98.21	

2024 Confectionary Sunflowers Cost-Return Budget (W-SF-F)

-----Western Kansas - HIGH YIELDS

Budget abstract

Gregg Ibendahl, Daniel O'Brien, Lucas Haag, Jeanne Falk Jones, Sarah Lancaster, and John Holman Date: Nov-01-2023

item	unit	price	quantity	amount	Sub-total	your farm
INCOME						
Product						
Sunflower (Confectionary) - Western KS	cwt	\$40.91	16.00	\$654.56	\$654.56	_____

--TOTAL INCOME--					\$654.56	_____
DIRECT EXPENSES						
Additional labor	-----				\$0.79	_____
Crop insurance	-----				\$26.75	_____
Custom Operations	-----				\$0.00	_____
Diesel	-----				\$11.02	_____
Fertilizers	-----				\$40.72	_____
Herbicides	-----				\$69.03	_____
Insecticides	-----				\$13.42	_____
Miscellaneous	-----				\$6.65	_____
Operator labor	-----				\$4.82	_____
Repair & Maintenance	-----				\$13.64	_____
Seeds	-----				\$36.57	_____
Surfactant	-----				\$0.92	_____
Interest on operating capital		8% percent on direct expenses			\$8.97	_____

--TOTAL DIRECT EXPENSES--					\$233.30	
-----Total direct expenses per cwt \$14.58						
FIXED EXPENSES						
Cash rent	-----				\$94.50	_____
Capital recovery (depreciation + interest)	-----				\$49.12	_____

--TOTAL FIXED EXPENSES--					\$143.62	
-----Total expenses per cwt \$23.56						
					=====	
RETURNS ABOVE DIRECT EXPENSES					\$421.26	
RETURNS ABOVE TOTAL SPECIFIED EXPENSES					\$277.64	