# K-State Agricultural Economics Extension Team

More Details: https://www.agmanager.info/contributors

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# Kansas Farm Management Association Program



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# Farm Analyst Program

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# **K-State Agricultural Economics Extension Team**

#### **Brian Briggeman**

**Position/Location:** Professor, Director of the Arthur Capper Cooperative Center, Manhattan **Primary Expertise:** Finance, Agribusiness, Cooperative Management, Marketing Brian's research and extension program focuses on issues in agricultural finance, agribusiness and cooperative management and macroeconomic implications for U.S. agriculture.

#### Antonina Broyaka

Position/Location: Extension Associate, Manhattan

Primary Expertise: Ukraine, Global Food Security

Following the Russian invasion of Ukraine, Broyaka has moved to the United States and received refuge in Manhattan, Kansas. She is continuing research activity as an extension associate of the agricultural economics department of Kansas State University on issues of economic impact of Russian military aggression on Ukrainian agriculture and global food security.

#### **Allen Featherstone**

**Position/Location:** Department Head, Professor, and Director of Master in Agribusiness Program, Manhattan **Primary Expertise:** Finance, Macroeconomics, Production Economics, Agribusiness

As a leading agriculture finance scholar, Allen has studied land markets, investment decisions, the probability of agricultural loan default and loan loss severity, the influence of taxes on farmland, ground water allocation in irrigated crop production, comparison of returns under alternative tillage systems, analysis of the returns to farm equity and assets, and much more.

#### **Terry Griffin**

#### Position/Location: Associate Professor, Extension Specialist, Manhattan

**Primary Expertise:** Farm Management, Cropping Systems, Precision Agriculture, Spatial Econometrics Terry's research and extension programs focus on cropping systems economics in general, and specifically precision agricultural technologies and big data. Current projects include farm management decision making under weather uncertainty, profitable automated variable rate irrigation applications, valuation of precision agriculture data, and farmland values.

#### **Gregg Ibendahl**

Position/Location: Associate Professor, Extension Specialist, Manhattan

Primary Expertise: Farm Management, Finance, Production Economics

Gregg works primarily in the areas of agricultural production and finance. He utilizes Kansas Farm Management Association data to provide research and analysis on cropping systems, machinery, and financial trends. Gregg heads up the cropland Farm Management Guides with the assistance of area agronomists and other expertise.

#### <u>Jennifer Ifft</u>

Position/Location: Associate Professor, Agricultural Policy Extension Specialist, Manhattan

**Primary Expertise:** Agricultural policy, crop insurance, nontraditional finance, farm labor, farmland markets. Jenny's current focus is on issues at the intersection of policy and regulation and farm viability. Her recent work has focused on the relationship between crop insurance and farm lending; Federal, state and local regulations and farmland values; and the policy and farm management implications of changing agricultural credit markets. As a new member of extension, she looks forward to getting to know Kansas agriculture over the next year.

#### **Rich Llewelyn**

# Position/Location: Extension Assistant, Manhattan

Primary Expertise: Farm Management, Production Economics, Technology

Rich organizes extension conferences including the annual Risk and Profit Conference, Ag Lenders Conferences, Kansas Insurance Workshop, and Kansas Income Tax Institutes. He also maintains the AgManager.info website and provides extension outreach in farm management, leasing and Excel.

#### Roger McEowen

**Position/Location:** Kansas Farm Bureau Professor, Agricultural Law & Taxation, Washburn University School of Law, Topeka

#### Primary Expertise: Agricultural Law & Tax Topics

Roger focuses on legal and tax issues that agricultural producers, agricultural businesses, and rural landowners face. He teaches an undergraduate course in agricultural law at Kansas State University in addition to agricultural law and tax courses at the law school. His website, <u>www.washburnlaw.edu/waltr</u> contains much information on ag law and tax topics and provides access to his "Agricultural Law and Taxation" blog.

### Daniel O'Brien

Position/Location: Professor & NW Extension Agricultural Economist, Colby

Primary Expertise: Grain Markets & Market Structure, Farm Management, Risk Management

The focus of Dan's extension and applied research efforts have been in the areas of grain and bioenergy market analysis - with emphasis on wheat, feed grain, oilseed, and ethanol supply-demand and prices. He also has been working in the areas of irrigated and dryland cropping systems and natural resource-related issues in western Kansas. Visit "Focused on Grains Blog" by Dan O'Brien.

## **Dustin Pendell**

**Position/Location:** Professor and Graduate Program Director, Extension Specialist, Manhattan **Primary Expertise:** Livestock & Meat Economics, Animal Health Economics, Animal ID & Traceability Dustin's broad research interests include livestock and animal health issues that span from the producer through the meat supply chain to the final consumer. Dustin's interdisciplinary research has been funded by federal agencies and commodity organizations and appears in various academic and outreach publications.

#### Robin Reid

#### Position/Location: Extension Associate, Manhattan

**Primary Expertise:** Farm Management, Production Economics, Farm Bill, Policy, Risk Management Robin works in many areas of farm management including budgeting and finance, land and leasing, and ag. policy. She also helps manage the AgManager.info website and extension programs. Robin works with Extension Agents across the state to provide training and professional development opportunities in different areas of Farm Management.

#### **Glynn Tonsor**

#### Position/Location: Professor, Extension Specialist, Manhattan

**Primary Expertise:** Livestock & Meat Marketing, Price Analysis & Risk Mgt., Animal ID & Traceability Glynn's current efforts are primarily devoted to a range of integrated research and extension activities with particular focus on the cattle/beef and swine/pork industries. His broader interests cover aspects throughout the meat supply chain ranging from production level supply issues to end-user consumer demand issues.

#### Ashlee Westerhold

**Position/Location:** Director, Office of Farm and Ranch Transition, Manhattan **Primary Expertise:** Farm Transition

Ashlee assists farm and ranch families in succession planning to transition the farm to the next generation, and in the case of producers with no heirs to take the operation over, helping them make connections with prospective young farmers willing to take it on.

## Kansas Farm Management Association Program

#### Mark Dikeman

**Position/Location:** Kansas Farm Management Association & K-MAR 105 Executive Director, Manhattan **Primary Expertise:** Farm Management, K-MAR-105

Mark serves as the Executive Director of the Kansas Farm Management Association (KFMA), providing leadership to the state-wide KFMA program and working with KFMA data. He is responsible for oversight of the activities of the KFMA program and includes providing leadership to human resource management activities and directing the process of program delivery to KFMA members to provide high quality and value.

#### Farm Analyst Program

#### Kevin Herbel

**Position/Location:** Past Kansas Farm Management Association & K-MAR 105 Executive Director, Manhattan **Primary Expertise:** Farm Management, K-MAR-105

Kevin serves as the past Executive Director of the Kansas Farm Management Association (KFMA). His work has included record keeping assistance, in-depth whole-farm and enterprise analysis, benchmarking, labor management, tax planning and transition planning, with the goal of improved decision making.

#### David Keller

Position/Location: K-State Farm Analyst Program, El Dorado

Primary Expertise: Farm Management, Whole-Farm Planning, Farm Succession

The Farm Analyst program provides one-on-one farm financial analysis to families across Kansas. He assists producers confronting financial and business challenges. Farm analysts use a financial planning and analysis software program designed to help producers understand their financial situation and make informed decisions.

#### LaVell Winsor

Position/Location: K-State Farm Analyst Program, Grantville

Primary Expertise: Farm Management, Whole-Farm Planning, Farm Succession

The Farm Analyst program provides one-on-one farm financial analysis to families across Kansas. She assists producers confronting financial and business challenges. Farm analysts use a financial planning and analysis software program designed to help producers understand their financial situation and make informed decisions.