

**Kansas Farm Management Association: State Average**  
**2007 Nonirrigated Soybean Enterprise Sorted by Net Return to Management per Acre**

	Profit Category			Difference between High 1/3 and Low 1/3	
	High 1/3 Per Acre	Mid 1/3 Per Acre	Low 1/3 Per Acre	Acres / \$	%
Number of Farms	51	51	51		
Enterprise Acres	293	381	249	44	18%
Owned Acres	97	80	48	49	102%
Rented Acres	196	301	201	(5)	-2%
Yield per Acre	45.2	33.1	29.6	15.6	53%
Operator Percentage	87.7%	78.9%	76.2%	11.5%	15%
Price per bushel	\$10.06	\$9.86	\$8.00	\$2.06	26%
<b>INCOME:</b>					
Crop Income	\$398.55	\$257.59	\$180.44	\$218.11	121%
Government Payments	\$12.08	\$11.86	\$11.96	\$0.12	1%
Other Income	\$7.61	\$8.20	\$10.14	(\$2.53)	-25%
Gross Income	<b>\$418.24</b>	<b>\$277.65</b>	<b>\$202.54</b>	<b>\$215.70</b>	<b>106%</b>
<b>COSTS:</b>					
Seed	\$27.80	\$30.83	\$31.55	(\$3.75)	-12%
Fertilizer	\$9.74	\$9.44	\$6.25	\$3.49	56%
Herbicide-Insecticide	\$17.37	\$12.21	\$16.87	\$0.50	3%
Crop Insurance	\$9.00	\$8.33	\$9.91	(\$0.91)	-9%
Machinery	\$55.30	\$55.11	\$63.61	(\$8.31)	-13%
Labor	\$30.85	\$31.31	\$44.77	(\$13.92)	-31%
Other	\$11.04	\$9.82	\$11.11	(\$0.07)	-1%
Land	\$83.85	\$36.99	\$28.14	\$55.71	198%
Interest	\$13.97	\$13.38	\$15.78	(\$1.81)	-11%
Total Cost	<b>\$258.92</b>	<b>\$207.42</b>	<b>\$227.99</b>	<b>\$30.93</b>	<b>14%</b>
Net Return to Management	<b>\$159.32</b>	<b>\$70.23</b>	<b>(\$25.45)</b>	<b>\$184.77</b>	

