

## Kansas Farm Management Association: State Averages

### 2007 Beef Cow, Sell Calves Enterprise Sorted by Net Return to Management per Cow

	Profit Category			Difference between	
	High 1/3	Mid 1/3	Low 1/3	High 1/3 and Low 1/3	%
Number of Farms	32	32	32		
Number of Cows in Herd	136	114	101	35	35%
Number of Calves Sold	117	95	75	42	56%
Average Weight of Calves Sold	613	579	565	48	8%
Sales Price / Cwt	\$109.14	\$111.87	\$111.16	(\$2.02)	-2%
<b>INCOME PER COW</b>					
Gross Income	<b>\$629.15</b>	<b>\$523.27</b>	<b>\$440.66</b>	<b>\$188.49</b>	<b>43%</b>
<b>COSTS PER COW</b>					
Feed	\$302.93	\$321.62	\$432.10	(\$129.17)	-30%
Interest	\$99.31	\$119.36	\$134.17	(\$34.86)	-26%
Vet Medicine / Drugs	\$14.90	\$16.20	\$14.27	\$0.63	4%
Livestock Marketing / Breeding	\$9.03	\$7.76	\$11.11	(\$2.08)	-19%
Depreciation	\$26.51	\$39.56	\$35.16	(\$8.65)	-25%
Machinery	\$44.20	\$54.83	\$62.94	(\$18.74)	-30%
Labor	\$93.49	\$101.35	\$116.15	(\$22.66)	-20%
Other	\$30.35	\$31.49	\$42.73	(\$12.38)	-29%
Total Cost	<b>\$620.72</b>	<b>\$692.17</b>	<b>\$848.63</b>	<b>(\$227.91)</b>	<b>-27%</b>
Net Return to Management / Cow	<b>\$8.43</b>	<b>(\$168.90)</b>	<b>(\$407.97)</b>	<b>\$416.40</b>	

