

**KANSAS FARM MANAGEMENT ASSOCIATION**  
**PROFIT CENTER ANALYSIS: 5-YEAR AVERAGE & 2007**  
**SOW AND LITTER, SELL MARKET HOGS: STATE AVERAGES**

	2002-2006 Average	2007
Number of Farms	16	15
Number of Litters	771	800
Number of Pigs Sold	5,894	6,094
Average Weight Pigs Sold	257	260
Pigs Weaned per Litter	8.88	8.90
Sales Price / Cwt	\$46.82	\$46.77
Gross Income / Cwt	\$46.18	\$43.42
Feed Cost / Cwt	\$21.77	\$29.24
Nonfeed Cost / Cwt	\$17.64	\$18.06
Pounds Pork Produced / Litter	2,107	2,104

	Head	Pounds	Total Dollars	\$/Cwt	\$/Pig	\$/Litter	Head	Pounds	Total Dollars	\$/Cwt	\$/Pig	\$/Litter
<b>INCOME:</b>												
Pigs Sold	5,894	1,514,241	708,999.04				6,094	1,582,994	740,408.16			
Sows Sold	219	97,661	33,075.16				247	111,852	37,393.25			
Ending Inventory	3,860	584,055	302,893.83				3,806	579,489	264,754.82			
Gross Sales	9,972	2,195,957	\$1,044,968.03				10,147	2,274,335	\$1,042,556.23			
Sows-Boars Purchased	18	3,553	5,182.34				34	8,258	8,519.75			
Beginning Inventory	3,759	567,658	289,999.93				3,786	582,483	303,389.75			
Gross Purchases	3,777	571,211	\$295,182.27				3,820	590,741	\$311,909.50			
Net Sale Gain	6,195	1,624,745	\$749,785.76	\$46.15	\$127.22	\$972.23	6,327	1,683,594	\$730,646.73	\$43.40	\$119.90	\$913.31
Patronage Refunds			90.08						104.63			
Miscellaneous Income			438.11						223.29			
Livestock Futures			0.00						0.00			
OTHER INCOME			\$528.19	\$0.03	\$0.09	\$0.68			327.92	\$0.02	\$0.05	\$0.41
<b>GROSS INCOME</b>			<b>\$750,313.95</b>	<b>\$46.18</b>	<b>\$127.31</b>	<b>\$972.92</b>			<b>\$730,974.65</b>	<b>\$43.42</b>	<b>\$119.95</b>	<b>\$913.72</b>
<b>EXPENSES:</b>												
Labor Hired			71,150.53	\$4.38	\$12.07	\$92.26			60,688.64	\$3.60	\$9.96	\$75.86
General Machinery Repairs			45,706.85	2.81	7.76	59.27			36,275.64	2.15	5.95	45.34
Interest Paid			9,235.40	0.57	1.57	11.98			6,539.72	0.39	1.07	8.17
Feed Purchased			353,726.23	21.77	60.02	458.67			492,342.71	29.24	80.79	615.43
Machine Hire - Lease			1,071.42	0.07	0.18	1.39			325.92	0.02	0.05	0.41
Farm Org Fees / Travel / Publ			3,383.14	0.21	0.57	4.39			3,290.49	0.20	0.54	4.11
Vet Medicine / Drugs			10,922.33	0.67	1.85	14.16			19,848.43	1.18	3.26	24.81
Livestock Marketing / Breeding			15,398.38	0.95	2.61	19.97			17,270.59	1.03	2.83	21.59
Gas / Fuel / Oil			14,448.23	0.89	2.45	18.73			17,121.73	1.02	2.81	21.40
Personal Property Tax			1,312.50	0.08	0.22	1.70			749.20	0.04	0.12	0.94
General Farm Insurance			7,327.61	0.45	1.24	9.50			4,459.30	0.26	0.73	5.57
Utilities			27,821.23	1.71	4.72	36.08			30,086.40	1.79	4.94	37.61
Auto Expense			413.36	0.03	0.07	0.54			234.42	0.01	0.04	0.29
<b>TOTAL VARIABLE COSTS</b>			<b>\$561,917.23</b>	<b>\$34.58</b>	<b>\$95.34</b>	<b>\$728.63</b>			<b>\$689,233.19</b>	<b>\$40.94</b>	<b>\$113.10</b>	<b>\$861.54</b>
<b>RETURN ABOVE VARIABLE COSTS</b>			<b>\$188,396.72</b>	<b>\$11.60</b>	<b>\$31.97</b>	<b>\$244.29</b>			<b>\$41,741.46</b>	<b>\$2.48</b>	<b>\$6.85</b>	<b>\$52.18</b>
Depreciation			37,499.78	2.31	6.36	48.63			44,632.79	2.65	7.32	55.79
Real Estate Tax			4,002.81	0.25	0.68	5.19			3,117.33	0.19	0.51	3.90
Unpaid Operator Labor			17,145.41	1.06	2.91	22.23			31,765.75	1.89	5.21	39.71
Interest Charge *			19,837.96	1.22	3.37	25.72			27,634.83	1.64	4.53	34.54
<b>TOTAL FIXED COSTS</b>			<b>\$78,485.96</b>	<b>\$4.83</b>	<b>\$13.32</b>	<b>\$101.77</b>			<b>\$107,150.70</b>	<b>\$6.36</b>	<b>\$17.58</b>	<b>\$133.94</b>
<b>TOTAL EXPENSE</b>			<b>\$640,403.18</b>	<b>\$39.42</b>	<b>\$108.66</b>	<b>\$830.40</b>			<b>\$796,383.89</b>	<b>\$47.30</b>	<b>\$130.68</b>	<b>\$995.48</b>
<b>NET RETURN TO MANAGEMENT</b>			<b>\$109,910.76</b>	<b>\$6.76</b>	<b>\$18.65</b>	<b>\$142.52</b>			<b>(\$65,409.24)</b>	<b>(\$3.89)</b>	<b>(\$10.73)</b>	<b>(\$81.76)</b>
<b>NET RETURN TO LABOR-MGT</b>			<b>\$198,206.71</b>	<b>\$12.20</b>	<b>\$33.63</b>	<b>\$257.01</b>			<b>\$27,045.15</b>	<b>\$1.61</b>	<b>\$4.44</b>	<b>\$33.81</b>
<b>Factors:</b>												
Feed Costs				\$21.77	\$60.02	\$458.67			\$29.24	\$80.79	\$615.43	
Nonfeed Costs				\$17.64	\$48.64	\$371.73			\$18.06	\$49.89	\$380.05	

\* Interest charge equals: ((8.0% times gross purchases) plus (8.0% times one-half the variable costs except cash interest paid) plus (4.0% times depreciation times 8)) minus cash interest paid.