

## Kansas Farm Management Association: State Averages

2006 Nonirrigated Grain Sorghum Enterprise Sorted by Net Return to Management per Acre

	Profit Category			Difference between High 1/3 and Low 1/3	
	High 1/3 Per Acre	Mid 1/3 Per Acre	Low 1/3 Per Acre	Acres / \$	%
Number of Farms	57	57	56		
Enterprise Acres	339	266	176	163	93%
Owned Acres	106	51	29	77	266%
Rented Acres	233	215	147	86	59%
Yield per Acre	72.9	48.8	48.2	24.7	51%
Operator Percentage	80.0%	76.8%	75.8%	4.2%	6%
Price per bushel	\$3.33	\$3.06	\$3.11	\$0.22	7%
<b>INCOME:</b>					
Crop Income	\$194.09	\$114.63	\$113.65	\$80.44	71%
Government Payments	\$18.42	\$18.50	\$19.07	(\$0.65)	-3%
Other Income	\$12.75	\$13.62	\$17.74	(\$4.99)	-28%
Gross Income	<b>\$225.26</b>	<b>\$146.75</b>	<b>\$150.45</b>	<b>\$74.80</b>	<b>50%</b>
<b>COSTS:</b>					
Seed	\$9.34	\$10.25	\$17.64	(\$8.30)	-47%
Fertilizer	\$25.24	\$30.49	\$38.96	(\$13.72)	-35%
Herbicide-Insecticide	\$19.10	\$20.67	\$22.93	(\$3.83)	-17%
Crop Insurance	\$4.26	\$4.35	\$5.72	(\$1.46)	-26%
Machinery	\$44.55	\$47.66	\$64.49	(\$19.94)	-31%
Labor	\$22.60	\$20.53	\$37.66	(\$15.06)	-40%
Other	\$8.02	\$7.99	\$12.25	(\$4.23)	-35%
Land	\$34.28	\$16.51	\$23.80	\$10.48	44%
Interest	\$11.59	\$12.14	\$16.48	(\$4.89)	-30%
Total Cost	<b>\$178.98</b>	<b>\$170.59</b>	<b>\$239.93</b>	<b>(\$60.95)</b>	<b>-25%</b>
Net Return to Management	<b>\$46.28</b>	<b>(\$23.84)</b>	<b>(\$89.48)</b>	<b>\$135.75</b>	

