

**Kansas Farm Management Association: State Averages**  
**2006 Irrigated Corn Enterprise Sorted by Net Return to Management per Acre**

|                             | Profit Category      |                     |                     | Difference between High 1/3 and Low 1/3 |            |
|-----------------------------|----------------------|---------------------|---------------------|---|------------|
|                             | High 1/3<br>Per Acre | Mid 1/3<br>Per Acre | Low 1/3<br>Per Acre | Acres / \$                              | %          |
| Number of Farms             | 29                   | 29                  | 28                  |   |            |
| Enterprise Acres            | 551                  | 434                 | 323                 | 228                                     | 71%        |
| Owned Acres                 | 158                  | 110                 | 75                  | 83                                      | 111%       |
| Rented Acres                | 393                  | 324                 | 248                 | 145                                     | 58%        |
| Yield per Acre              | 198.7                | 190.8               | 171.5               | 27.2                                    | 16%        |
| Operator Percentage         | 91.3%                | 79.3%               | 79.2%               | 12.1%                                   | 15%        |
| Price per bushel            | \$3.30               | \$3.04              | \$2.93              | \$0.37                                  | 13%        |
| <b>INCOME:</b>              |                      |                     |                     |   |            |
| Crop Income                 | \$599.29             | \$460.50            | \$397.61            | \$201.68                                | 51%        |
| Government Payments         | \$33.33              | \$39.31             | \$34.06             | (\$0.73)                                | -2%        |
| Other Income                | \$2.84               | \$25.49             | \$20.57             | (\$17.73)                               | -86%       |
| Gross Income                | <b>\$635.46</b>      | <b>\$525.30</b>     | <b>\$452.24</b>     | <b>\$183.22</b>                         | <b>41%</b> |
| <b>COSTS:</b>               |                      |                     |                     |   |            |
| Seed                        | \$43.23              | \$46.78             | \$54.42             | (\$11.19)                               | -21%       |
| Fertilizer                  | \$57.53              | \$56.98             | \$57.00             | \$0.53                                  | 1%         |
| Herbicide-Insecticide       | \$19.56              | \$36.96             | \$36.91             | (\$17.35)                               | -47%       |
| Crop Insurance              | \$11.73              | \$11.01             | \$13.29             | (\$1.56)                                | -12%       |
| Irrigation Fuel and Repairs | \$63.51              | \$77.37             | \$75.02             | (\$11.51)                               | -15%       |
| Machinery                   | \$77.20              | \$82.16             | \$98.84             | (\$21.64)                               | -22%       |
| Labor                       | \$28.73              | \$26.42             | \$33.98             | (\$5.25)                                | -15%       |
| Other                       | \$15.24              | \$15.77             | \$21.25             | (\$6.01)                                | -28%       |
| Land                        | \$97.72              | \$61.27             | \$52.55             | \$45.17                                 | 86%        |
| Interest                    | \$28.49              | \$29.87             | \$31.34             | (\$2.85)                                | -9%        |
| Total Cost                  | <b>\$442.94</b>      | <b>\$444.59</b>     | <b>\$474.60</b>     | <b>(\$31.66)</b>                        | <b>-7%</b> |
| Net Return to Management    | <b>\$192.52</b>      | <b>\$80.71</b>      | <b>(\$22.36)</b>    | <b>\$214.88</b>                         |            |

