

## Kansas Farm Management Association: State Averages

### 2006 Beef Cow, Sell Calves Enterprise Sorted by Net Return to Management per Cow

	Profit Category			Difference between	
	High 1/3	Mid 1/3	Low 1/3	High 1/3 and Low 1/3	%
Number of Farms	38	37	37		
Number of Cows in Herd	148	133	82	66	80%
Number of Calves Sold	125	117	72	53	74%
Average Weight of Calves Sold	575	558	591	(16)	-3%
Sales Price / Cwt	\$111.97	\$112.04	\$116.21	(\$4.24)	-4%
<b>INCOME PER COW:</b>					
Gross Income	<b>\$582.24</b>	<b>\$521.19</b>	<b>\$533.41</b>	<b>\$48.83</b>	<b>9%</b>
<b>COSTS per Cow:</b>					
Feed	\$243.58	\$277.16	\$380.21	(\$136.63)	-36%
Interest	\$93.77	\$116.67	\$146.48	(\$52.71)	-36%
Vet Medicine / Drugs	\$12.04	\$14.57	\$21.29	(\$9.25)	-43%
Livestock Marketing / Breeding	\$9.26	\$8.74	\$18.65	(\$9.39)	-50%
Depreciation	\$23.02	\$28.22	\$44.24	(\$21.22)	-48%
Machinery	\$41.29	\$58.04	\$76.06	(\$34.77)	-46%
Labor	\$54.84	\$64.43	\$86.97	(\$32.13)	-37%
Other	\$30.45	\$31.88	\$56.10	(\$25.65)	-46%
Total Cost	<b>\$508.25</b>	<b>\$599.71</b>	<b>\$830.00</b>	<b>(\$321.75)</b>	<b>-39%</b>
Net Return to Management / Cow	<b>\$73.99</b>	<b>(\$78.52)</b>	<b>(\$296.59)</b>	<b>\$370.58</b>	

