

KANSAS FARM MANAGEMENT ASSOCIATION
PROFIT CENTER ANALYSIS: 5-YEAR AVERAGE & 2006
SOW AND LITTER, SELL MARKET HOGS: STATE AVERAGES

	2001-2005 Average	2006
Number of Farms	17	14
Number of Litters	692	910
Number of Pigs Sold	5,222	7,140
Average Weight Pigs Sold	257	261
Pigs Weaned per Litter	8.80	9.10
Sales Price / Cwt	\$46.35	\$47.83
Gross Income / Cwt	\$45.62	\$46.90
Feed Cost / Cwt	\$21.22	\$22.25
Nonfeed Cost / Cwt	\$17.19	\$19.11
Pounds Pork Produced / Litter	2,090	2,139

	Head	Pounds	Total Dollars	\$/Cwt	\$/Pig	\$/Litter	Head	Pounds	Total Dollars	\$/Cwt	\$/Pig	\$/Litter
INCOME:												
Pigs Sold	5,222	1,340,207	621,198.36				7,140	1,861,352	890,277.86			
Sows Sold	196	86,440	29,124.55				253	117,105	40,266.27			
Ending Inventory	3,440	522,578	266,594.39				4,611	693,695	371,906.89			
Gross Sales	8,858	1,949,224	\$916,917.30				12,004	2,672,152	\$1,302,451.02			
Sows-Boars Purchased	18	3,317	5,211.03				14	3,136	6,152.84			
Beginning Inventory	3,306	499,406	252,257.00				4,783	722,371	383,883.20			
Gross Purchases	3,324	502,723	\$257,468.03				4,797	725,507	\$390,036.04			
Net Sale Gain	5,534	1,446,502	\$659,449.27	\$45.59	\$126.29	\$952.96	7,207	1,946,645	\$912,414.98	\$46.87	\$127.79	\$1,002.65
Patronage Refunds			132.15						3.37			
Miscellaneous Income			353.38						560.27			
Livestock Futures			0.00						0.00			
OTHER INCOME			\$485.54	\$0.03	\$0.09	\$0.70			563.64	\$0.03	\$0.08	\$0.62
GROSS INCOME			\$659,934.81	\$45.62	\$126.38	\$953.66			\$912,978.62	\$46.90	\$127.87	\$1,003.27
EXPENSES:												
Labor Hired			60,085.28	\$4.15	\$11.51	\$86.83			91,055.36	\$4.68	\$12.75	\$100.06
General Machinery Repairs			38,147.76	2.64	7.31	55.13			65,005.38	3.34	9.10	71.43
Interest Paid			9,796.13	0.68	1.88	14.16			9,162.04	0.47	1.28	10.07
Feed Purchased			306,932.27	21.22	58.78	443.54			433,157.18	22.25	60.67	476.00
Machine Hire - Lease			1,516.42	0.10	0.29	2.19			50.00	0.00	0.01	0.05
Farm Org Fees / Travel / Publ			3,037.19	0.21	0.58	4.39			4,179.34	0.21	0.59	4.59
Vet Medicine / Drugs			9,536.54	0.66	1.83	13.78			14,756.25	0.76	2.07	16.22
Livestock Marketing / Breeding			13,896.72	0.96	2.66	20.08			19,783.01	1.02	2.77	21.74
Gas / Fuel / Oil			11,074.72	0.77	2.12	16.00			24,119.85	1.24	3.38	26.51
Personal Property Tax			1,199.91	0.08	0.23	1.73			1,407.76	0.07	0.20	1.55
General Farm Insurance			6,834.37	0.47	1.31	9.88			7,384.55	0.38	1.03	8.11
Utilities			23,904.94	1.65	4.58	34.54			34,210.61	1.76	4.79	37.59
Auto Expense			431.07	0.03	0.08	0.62			369.52	0.02	0.05	0.41
Livestock Futures			695.45	0.05	0.13	1.00			0.00	0.00	0.00	0.00
TOTAL VARIABLE COSTS			\$487,088.80	\$33.67	\$93.28	\$703.89			\$704,640.85	\$36.20	\$98.69	\$774.33
RETURN ABOVE VARIABLE COSTS			\$172,846.01	\$11.95	\$33.10	\$249.78			\$208,337.77	\$10.70	\$29.18	\$228.94
Depreciation			32,061.03	2.22	6.14	46.33			52,098.98	2.68	7.30	57.25
Real Estate Tax			3,576.35	0.25	0.68	5.17			4,165.45	0.21	0.58	4.58
Unpaid Operator Labor			17,599.27	1.22	3.37	25.43			15,062.14	0.77	2.11	16.55
Interest Charge *			15,317.07	1.06	2.93	22.13			29,219.93	1.50	4.09	32.11
TOTAL FIXED COSTS			\$68,553.72	\$4.74	\$13.13	\$99.07			\$100,546.50	\$5.17	\$14.08	\$110.49
TOTAL EXPENSE			\$555,642.52	\$38.41	\$106.41	\$802.95			\$805,187.35	\$41.36	\$112.77	\$884.82
NET RETURN TO MANAGEMENT			\$104,292.28	\$7.21	\$19.97	\$150.71			\$107,791.27	\$5.54	\$15.10	\$118.45
NET RETURN TO LABOR-MGT			\$181,976.84	\$12.58	\$34.85	\$262.97			\$213,908.77	\$10.99	\$29.96	\$235.06
Factors:												
Feed Costs				\$21.22	\$58.78	\$443.54				\$22.25	\$60.67	\$476.00
Nonfeed Costs				\$17.19	\$47.63	\$359.41				\$19.11	\$52.11	\$408.82

* Interest charge equals: ((8.0% times gross purchases) plus (8.0% times one-half the variable costs except cash interest paid) plus (4.0% times depreciation times 8)) minus cash interest paid.