

**KANSAS FARM MANAGEMENT ASSOCIATION
PROFIT CENTER ANALYSIS: 5-YEAR AVERAGE & 2005
SOW AND LITTER, SELL MARKET HOGS: STATE AVERAGES**

	2000-2004 Average	2005
Number of Farms	19	14
Number of Litters	607	940
Number of Pigs Sold	4,576	7,262
Average Weight Pigs Sold	256	255
Pigs Weaned per Litter	8.73	9.08
Sales Price / Cwt	\$44.59	\$51.85
Gross Income / Cwt	\$44.35	\$49.75
Feed Cost / Cwt	\$20.89	\$21.34
Nonfeed Cost / Cwt	\$16.40	\$18.85
Pounds Pork Produced / Litter	2,065	2,145

	Head	Total Dollars	\$ / Cwt	\$ / Pig	\$ / Litter	Head	Total Dollars	\$ / Cwt	\$ / Pig	\$ / Litter
INCOME:										
Pigs Sold	4,576	522,380.14				7,262	959,473.92			
Sows Sold	177	24,392.80				236	44,172.79			
Ending Inventory	2,942	223,954.78				4,941	395,732.49			
Gross Sales	7,695	\$770,727.72				12,439	\$1,399,379.20			
Sows-Boars Purchased	19	5,864.27				10	3,412.09			
Beginning Inventory	2,897	208,988.82				4,568	392,899.63			
Gross Purchases	2,917	\$214,853.09				4,578	\$396,311.72			
Net Sale Gain	4,778	\$555,874.64	\$44.31	\$121.48	\$915.17	7,861	\$1,003,067.48	\$49.74	\$138.13	\$1,067.09
Patronage Refunds		174.31					70.21			
Miscellaneous Income		325.08					197.19			
Livestock Futures		-					-			
OTHER INCOME		\$499.39	\$0.04	\$0.11	\$0.82		267.40	\$0.01	\$0.04	\$0.28
GROSS INCOME		\$556,374.02	\$44.35	\$121.59	\$915.99		\$1,003,334.88	\$49.75	\$138.16	\$1,067.38
EXPENSES:										
Labor Hired		48,603.35	\$3.87	\$10.62	\$80.02		90,416.04	\$4.48	\$12.45	\$96.19
General Machinery Repairs		27,554.94	2.20	6.02	45.37		75,443.05	3.74	10.39	80.26
Interest Paid		10,086.20	0.80	2.20	16.61		7,977.18	0.40	1.10	8.49
Feed Purchased		262,116.71	20.89	57.28	431.54		430,429.22	21.34	59.27	457.90
Machine Hire - Lease		1,268.60	0.10	0.28	2.09		2,169.29	0.11	0.30	2.31
Farm Org Fees / Travel / Publ		2,638.06	0.21	0.58	4.34		3,944.23	0.20	0.54	4.20
Vet Medicine / Drugs		8,713.70	0.69	1.90	14.35		12,591.58	0.62	1.73	13.40
Livestock Marketing / Breeding		13,151.91	1.05	2.87	21.65		19,131.59	0.95	2.63	20.35
Gas / Fuel / Oil		7,641.33	0.61	1.67	12.58		21,306.11	1.06	2.93	22.67
Personal Property Tax		921.82	0.07	0.20	1.52		1,874.35	0.09	0.26	1.99
General Farm Insurance		5,857.86	0.47	1.28	9.64		9,064.05	0.45	1.25	9.64
Utilities		19,378.07	1.54	4.23	31.90		37,076.07	1.84	5.11	39.44
Auto Expense		391.67	0.03	0.09	0.64		423.06	0.02	0.06	0.45
Livestock Futures		521.59	0.04	0.11	0.86		-	-	-	-
TOTAL VARIABLE COSTS		\$408,845.81	\$32.59	\$89.35	\$673.11		\$711,845.82	\$35.30	\$98.02	\$757.28
RETURN ABOVE VARIABLE COSTS		\$147,528.21	\$11.76	\$32.24	\$242.88		\$291,489.06	\$14.45	\$40.14	\$310.09
Depreciation		27,861.37	2.22	6.09	45.87		45,320.68	2.25	6.24	48.21
Real Estate Tax		3,142.54	0.25	0.69	5.17		4,590.00	0.23	0.63	4.88
Unpaid Operator Labor		16,650.10	1.33	3.64	27.41		20,240.43	1.00	2.79	21.53
Interest Charge *		11,301.33	0.90	2.47	18.61		28,529.04	1.41	3.93	30.35
TOTAL FIXED COSTS		\$58,955.34	\$4.70	\$12.88	\$97.06		\$98,680.15	\$4.89	\$13.59	\$104.98
TOTAL EXPENSE		\$467,801.15	\$37.29	\$102.23	\$770.17		\$810,525.97	\$40.19	\$111.61	\$862.26
NET RETURN TO MANAGEMENT		\$88,572.87	\$7.06	\$19.36	\$145.82		\$192,808.91	\$9.56	\$26.55	\$205.12
NET RETURN TO LABOR-MGT		\$153,826.32	\$12.26	\$33.62	\$253.25		\$303,465.38	\$15.05	\$41.79	\$322.84
Factors:										
Feed Costs			\$20.89	\$57.28	\$431.54			\$21.34	\$59.27	\$457.90
Nonfeed Costs			\$16.40	\$44.95	\$338.63			\$18.85	\$52.34	\$404.36

*Interest charge equals: ((8.0% times one-fourth gross purchases) plus (8.0% times one-fourth the variable costs) plus (4.0% times depreciation times 8)) minus cash interest paid.