

SOUTHEAST KANSAS FARM MANAGEMENT ASSOCIATION
PROFIT CENTER ANALYSIS: 5-YEAR AVERAGE & 2005
CONTRACT TURKEY PRODUCTION

	2000-2004 Average				2005			
Number of Farms			15				16	
Average Number of Birds			66,762				68,377	
Ratio of Marketed / Placed			0.82				0.79	
Weight / Bird Sold			33.67				36.01	
Sale Price / Bird			\$2.14				\$2.23	
Gross Income / Bird			\$2.32				\$2.45	
Total Expense / Bird			\$1.70				\$1.94	

	Birds	Total Dollars	\$ / Cwt	\$ / Bird	Birds	Total Dollars	\$ / Cwt	\$ / Bird
INCOME:								
Turkeys Sold	66,762	142,571.13	\$6.34	\$2.14	68,377	152,354.56	\$6.19	\$2.23
Litter		12,356.85				14,499.83		
Patronage Refunds		155.74				877.77		
Miscellaneous Income		30.19				-		
OTHER INCOME		\$12,542.78	\$0.56	\$0.19		\$15,377.60	\$0.62	\$0.22
GROSS INCOME		\$155,113.91	\$6.90	\$2.32		\$167,732.16	\$6.81	\$2.45
EXPENSES:								
Labor Hired		11,547.78	\$0.51	\$0.17		15,810.20	\$0.64	\$0.23
General Machinery Repairs		8,163.95	0.36	0.12		11,282.88	0.46	0.17
Interest Paid		17,483.74	0.78	0.26		14,496.51	0.59	0.21
Machine Hire - Lease		266.05	0.01	0.00		644.69	0.03	0.01
Farm Org Fees / Travel / Publ		1,314.25	0.06	0.02		1,580.97	0.06	0.02
Vet Medicine / Drugs		18.66	0.00	0.00		68.14	0.00	0.00
Livestock Marketing / Breeding		1,240.94	0.06	0.02		1,500.81	0.06	0.02
Gas / Fuel / Oil		2,646.10	0.12	0.04		3,695.92	0.15	0.05
Personal Property Tax		485.30	0.02	0.01		269.79	0.01	0.00
General Farm Insurance		4,410.37	0.20	0.07		5,115.33	0.21	0.07
Telephone		1,059.26	0.05	0.02		1,118.44	0.05	0.02
Electricity		6,797.98	0.30	0.10		10,013.63	0.41	0.15
Water		2,422.68	0.11	0.04		2,720.68	0.11	0.04
Propane		13,573.31	0.60	0.20		21,325.15	0.87	0.31
Undivided Utilities		45.86	0.00	0.00		2,165.66	0.09	0.03
Auto Expense		651.11	0.03	0.01		498.88	0.02	0.01
TOTAL VARIABLE COSTS		\$72,127.35	\$3.21	\$1.08		\$92,307.68	\$3.75	\$1.35
RETURN ABOVE VARIABLE COSTS		\$82,986.56	\$3.69	\$1.24		\$75,424.48	\$3.06	\$1.10
Depreciation		24,842.85	1.11	0.37		22,600.47	0.92	0.33
Real Estate Tax		3,648.26	0.16	0.05		4,533.42	0.18	0.07
Unpaid Operator Labor		13,088.38	0.58	0.20		12,909.38	0.52	0.19
Interest Charge **		-	-	-		-	-	-
TOTAL FIXED COSTS		\$41,579.49	\$1.85	\$0.62		\$40,043.27	\$1.63	\$0.59
TOTAL EXPENSE		\$113,706.84	\$5.06	\$1.70		\$132,350.95	\$5.38	\$1.94
NET RETURN TO MANAGEMENT		\$41,407.07	\$1.84	\$0.62		\$35,381.21	\$1.44	\$0.52
NET RETURN TO LABOR-MGT		\$66,043.23	\$2.94	\$0.99		\$64,100.79	\$2.60	\$0.94
Factors:								
Nonfeed Costs			\$5.06	\$1.70			\$5.38	\$1.94

**Interest charge equals: ((8.0% times one-fourth gross purchases) plus (8.0% times one-fourth the variable costs) plus (4.0% times depreciation times 8)) minus cash interest paid.