

**NORTHEAST KANSAS FARM MANAGEMENT ASSOCIATION**  
**PROFIT CENTER ANALYSIS: 2001**  
**BEEF BACKGROUNDING / FINISHING**

	2001
Number of Farms	6
Number of Head	1,013
Weight Produced / Head	841
Weight / Head Sold	1,359
Weight / Head Purchased	551
Sale Price / Cwt	\$62.04
Purchase Price / Cwt	\$93.85
Gross Income / Cwt	\$35.02
Feed Costs / Cwt	\$31.81
Nonfeed Costs / Cwt	\$15.00

	Head	Total Dollars	\$ / Cwt	\$ / Head
<b>INCOME:</b>				
Steers - Heifers Sold	974	821,219.55		
Ending Inventory	794	532,283.64		
Gross Sales	1,768	\$1,353,503.19		
Steers - Heifers Purchased	1,145	592,460.75		
Beginning Inventory	720	463,881.50		
Gross Purchases	1,865	\$1,056,342.25		
Net Sale Gain		\$297,160.94	\$34.86	\$293.35
Patronage Refunds		140.24		
Miscellaneous Income		1,221.25		
Livestock Futures		-		
OTHER INCOME		\$1,361.49	\$0.16	\$1.34
<b>GROSS INCOME</b>		<b>\$298,522.43</b>	<b>\$35.02</b>	<b>\$294.69</b>
<b>EXPENSES:</b>				
Labor Hired		\$6,277.22	\$0.74	\$6.20
General Machinery Repairs		6,994.25	0.82	6.90
Interest Paid		26,002.92	3.05	25.67
Feed Purchased		271,153.67	31.81	267.67
Machine Hire - Lease		264.52	0.03	0.26
Farm Org Fees / Travel / Publ		1,436.48	0.17	1.42
Vet Medicine / Drugs		12,896.56	1.51	12.73
Livestock Marketing / Breeding		13,161.38	1.54	12.99
Gas / Fuel / Oil		3,880.68	0.46	3.83
Personal Property Tax		329.71	0.04	0.33
General Farm Insurance		1,684.45	0.20	1.66
Utilities		2,708.39	0.32	2.67
Auto Expense		94.79	0.01	0.09
Livestock Futures		778.41	0.09	0.77
<b>TOTAL VARIABLE COSTS</b>		<b>\$347,663.43</b>	<b>\$40.79</b>	<b>\$343.20</b>
<b>RETURN ABOVE VARIABLE COSTS</b>		<b>(\$49,141.00)</b>	<b>(\$5.76)</b>	<b>(\$48.51)</b>
Depreciation		4,973.44	0.58	4.91
Real Estate Tax		513.27	0.06	0.51
Unpaid Operator Labor		14,175.00	1.66	13.99
Interest Charge *		31,717.67	3.72	31.31
<b>TOTAL FIXED COSTS</b>		<b>\$51,379.38</b>	<b>\$6.03</b>	<b>\$50.72</b>
<b>TOTAL EXPENSE</b>		<b>\$399,042.81</b>	<b>\$46.81</b>	<b>\$393.92</b>
<b>NET RETURN TO MANAGEMENT</b>		<b>(\$100,520.38)</b>	<b>(\$11.79)</b>	<b>(\$99.23)</b>
<b>NET RETURN TO LABOR-MGT</b>		<b>(\$80,068.16)</b>	<b>(\$9.39)</b>	<b>(\$79.04)</b>
<b>Factors:</b>				
<b>Feed Costs</b>			\$31.81	\$267.67
<b>Nonfeed Costs</b>			\$15.00	\$126.25

\*Interest charge equals: ((8.0% times one-half gross purchases) plus (8.0% times one-half the variable costs) plus (4.0% times depreciation times 8)) minus cash interest paid.