

**KANSAS FARM MANAGEMENT ASSOCIATION**  
**PROFIT CENTER ANALYSIS: 5-YEAR AVERAGE & 2001**  
**SOW AND LITTER, SELL MARKET HOGS: STATE AVERAGES**

	1996-2000 Average	2001
Number of Farms	44	22
Number of Litters	388	514
Number of Pigs Sold	2,948	3,781
Average Weight Pigs Sold	246	262
Pigs Weaned per Litter	8.62	8.69
Sales Price / Cwt	\$44.30	\$45.53
Gross Income / Cwt	\$43.14	\$43.69
Feed Cost / Cwt	\$23.09	\$18.87
Nonfeed Cost / Cwt	\$14.99	\$17.13
Pounds Pork Produced / Litter	2,009	2,053

	Head	Total Dollars	\$/ Cwt	\$/ Pig	\$/ Litter	Head	Total Dollars	\$/ Cwt	\$/ Pig	\$/ Litter
<b>INCOME:</b>										
Pigs Sold	2,948	321,040.59				3,781	451,274.46			
Sows Sold	103	14,828.49				141	20,513.25			
Ending Inventory	1,849	126,471.62				2,510	190,409.68			
Gross Sales	4,900	\$462,340.70				6,432	\$662,197.39			
Sows-Boars Purchased	24	6,627.41				18	6,296.27			
Beginning Inventory	1,816	120,970.24				2,514	195,168.56			
Gross Purchases	1,840	\$127,597.65				2,532	\$201,464.83			
Net Sale Gain	3,060	\$334,743.04	\$42.96	\$113.53	\$863.18	3,900	\$460,732.56	\$43.65	\$121.85	\$896.37
Patronage Refunds		607.84					213.73			
Miscellaneous Income		769.87					136.64			
Livestock Futures		-					-			
OTHER INCOME		\$1,377.71	\$0.18	\$0.47	\$3.55		\$350.37	\$0.03	\$0.09	\$0.68
<b>GROSS INCOME</b>		<b>\$336,120.75</b>	<b>\$43.14</b>	<b>\$114.00</b>	<b>\$866.74</b>		<b>\$461,082.93</b>	<b>\$43.69</b>	<b>\$121.95</b>	<b>\$897.05</b>
<b>EXPENSES:</b>										
Labor Hired		\$22,205.03	\$2.85	\$7.53	\$57.26		\$35,729.11	\$3.39	\$9.45	\$69.51
General Machinery Repairs		15,144.73	1.94	5.14	39.05		27,209.92	2.58	7.20	52.94
Interest Paid		7,187.78	0.92	2.44	18.53		11,965.67	1.13	3.16	23.28
Feed Purchased		179,921.04	23.09	61.02	463.95		199,187.36	18.87	52.68	387.52
Machine Hire - Lease		1,237.84	0.16	0.42	3.19		2,275.01	0.22	0.60	4.43
Farm Org Fees / Travel / Publ		1,554.32	0.20	0.53	4.01		2,449.62	0.23	0.65	4.77
Vet Medicine / Drugs		6,602.32	0.85	2.24	17.03		7,827.30	0.74	2.07	15.23
Livestock Marketing / Breeding		10,474.33	1.34	3.55	27.01		12,274.72	1.16	3.25	23.88
Gas / Fuel / Oil		2,932.48	0.38	0.99	7.56		7,252.33	0.69	1.92	14.11
Personal Property Tax		418.47	0.05	0.14	1.08		844.81	0.08	0.22	1.64
General Farm Insurance		2,556.06	0.33	0.87	6.59		4,918.36	0.47	1.30	9.57
Utilities		9,691.83	1.24	3.29	24.99		14,629.16	1.39	3.87	28.46
Auto Expense		249.53	0.03	0.08	0.64		458.08	0.04	0.12	0.89
Livestock Futures		20.27	0.00	0.01	0.05		2,086.36	0.20	0.55	4.06
<b>TOTAL VARIABLE COSTS</b>		<b>\$260,196.03</b>	<b>\$33.39</b>	<b>\$88.25</b>	<b>\$670.95</b>		<b>\$329,107.81</b>	<b>\$31.18</b>	<b>\$87.04</b>	<b>\$640.29</b>
<b>RETURN ABOVE VARIABLE COSTS</b>		<b>\$75,924.73</b>	<b>\$9.74</b>	<b>\$25.75</b>	<b>\$195.78</b>		<b>\$131,975.12</b>	<b>\$12.50</b>	<b>\$34.90</b>	<b>\$256.76</b>
Depreciation		15,679.22	2.01	5.32	40.43		24,905.26	2.36	6.59	48.45
Real Estate Tax		1,272.43	0.16	0.43	3.28		2,033.16	0.19	0.54	3.96
Unpaid Operator Labor		13,800.50	1.77	4.68	35.59		17,331.45	1.64	4.58	33.72
Interest Charge *		5,771.34	0.74	1.96	14.88		6,615.47	0.63	1.75	12.87
<b>TOTAL FIXED COSTS</b>		<b>\$36,523.49</b>	<b>\$4.69</b>	<b>\$12.39</b>	<b>\$94.18</b>		<b>\$50,885.34</b>	<b>\$4.82</b>	<b>\$13.46</b>	<b>\$99.00</b>
<b>TOTAL EXPENSE</b>		<b>\$296,719.52</b>	<b>\$38.08</b>	<b>\$100.64</b>	<b>\$765.14</b>		<b>\$379,993.15</b>	<b>\$36.00</b>	<b>\$100.50</b>	<b>\$739.29</b>
<b>NET RETURN TO MANAGEMENT</b>		<b>\$39,401.24</b>	<b>\$5.06</b>	<b>\$13.36</b>	<b>\$101.60</b>		<b>\$81,089.78</b>	<b>\$7.68</b>	<b>\$21.45</b>	<b>\$157.76</b>
<b>NET RETURN TO LABOR-MGT</b>		<b>\$75,406.77</b>	<b>\$9.68</b>	<b>\$25.58</b>	<b>\$194.45</b>		<b>\$134,150.34</b>	<b>\$12.71</b>	<b>\$35.48</b>	<b>\$260.99</b>
<b>Factors:</b>										
<b>Feed Costs</b>			\$23.09	\$61.02	\$463.95			\$18.87	\$52.68	\$387.52
<b>Nonfeed Costs</b>			\$14.99	\$39.61	\$301.18			\$17.13	\$47.82	\$351.76

\*Interest charge equals: ((8.0% times one-fourth gross purchases) plus (8.0% times one-fourth the variable costs) plus (4.0% times depreciation times 8)) minus cash interest paid.