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If you cannot attend this Ag Profitability Conference, more information about locations and topics for other conferences is at: www.AgManager.info and click on "Upcoming Events".

SCHEDULE

- 7:30 **Registration** (*rolls, coffee/juice*)
- 8:30 **Keynote Speaker: Dale Rodman**
Kansas Secretary of Agriculture
- 9:20 *Livestock and Meat Market Outlook*
Glynn Tonsor—KSU
- 10:10 **Break**
- 10:30 *Dairy/Dealing with Regulations & Permits - John Harsch, Sustainable Environmental Consultants*
- 11:20 *Grain Market Situation & Outlook*
Dan O'Brien—KSU
- 12:10 **Lunch**
- 12:50 **Luncheon Speaker: Mel Thompson,**
Kansas Agricultural Assistance to
Senator Pat Roberts
An Update on the Farm Bill and Other Important Ag Issues
- 1:30 *Weather, What's Ahead! - Chance Hayes National Weather Service, Wichita, KS*
- 1:45 *Economic Lessons and Strategies From Previous Kansas Droughts*
Mark Wood & Bryan Manny—KFMA
- 2:35 **Break**
- 2:50 *Crop Economics*
Kevin Dhuyvetter - KSU
- 3:30 *Bringing Everything Together*
Mykel Taylor—KSU
- 4:30 **Conference Adjourns**

2011 Ag Profitability Conference

**Profitability in Volatile Times:
Recovering from Disaster**

December 6, 2011

4-H Hall

7001 W. 21st St. N.
(21st St. North & Ridge Rd)

Wichita, Kansas

**SEDGWICK COUNTY
EXTENSION**

K-STATE
Research and Extension



*Sedgwick County...
working for you*

**Kansas State University
Department of Agricultural Economics**

MEET THE SPEAKERS

Dale Rodman-Kansas Secretary of Agriculture

Dale Rodman was born in Eureka and grew up on a diversified farm and ranch near Toronto. His family raised cattle, wheat soybeans, hay, and sorghum. He earned his Bachelor of Science degree in agriculture in feed milling from KSU in 1963. He later graduated from the Minnesota Management Institute at the University of Minnesota. He worked for 37 years at Cargill, and gained experience in a number of agribusiness industries including milling, grain product processing, and meat slaughter and processing. He left retirement at the request of Governor Brownback to serve the Ks agricultural industry. He is personally committed to building Kansas agriculture and developing opportunities to grow the states agricultural economy. In addition, he is focused on strengthening the Dept of Ag and revitalizing the Department's focus on serving Kansas' producers and consumers.

Mel Thompson - Kansas Agricultural Assistant to Senator Pat Roberts

Mel Thompson received his B.S. degree from KSU in Ag Econ in 1967. Mel has been active in agriculture and took over management of the family farm in 1976. He served in K-State Research & Extension in Marshall County in 1967-1969 and then as Agricultural Assistant to Congressman Keith Sebelius from 1969 to 1976. He has also served as Farm Advisory Committee member for Senator Bob Dole, Farm Policy Advisory for Senator Nancy Kassebaum and since 1997 has served as the Kansas Agriculture Assistant for Senator Pat Roberts.

Mykel Taylor - Kansas State University

Mykel is an Extension Economist focused in the areas of crop marketing and farm management. Originally from Montana, Mykel has worked in extension at both Kansas State University and Washington State University. Some of her current research areas include price and basis risk management, implications of country of origin labeling on meat demand, and direct marketing strategies for urban crop and livestock farmers.

Mark Wood - Kansas Farm Management Association

Mark Wood is an Extension Agricultural Economist with the Farm Management Association in Northwest Kansas. He has been assisting Association member families with record keeping, analysis, management and generational transfer issues in Northwest Kansas for 20 years. He graduated from North Dakota State University with a Master's degree in Agriculture Economics in 1986 and Kansas State University with a Bachelor's degree in Agricultural Economics in 1982. Mark grew up on a farm near Wakefield, Kansas.

Dan O'Brien - Kansas State University

Dan O'Brien is an extension Agricultural Economist in Colby, Kansas. His ongoing extension and applied research interests and efforts are in the areas of a) grain market supply-demand analysis, bioenergy impacts and price-income risk management strategies, b) grain industry market structure, conduct and performance – focusing on grain handling and transportation issues, and c) economic analysis of irrigated and dryland cropping systems, and associated cropland leasing arrangements.

Glynn Tonsor- Kansas State University

Glynn Tonsor, is an Assistant Professor in Livestock Marketing. Current efforts are primarily devoted to a range of integrated research and extension activities with particular focus on the cattle/beef and swine/pork industries. Through both applied research and first-hand knowledge with livestock production, Glynn has expertise in topics including animal identification and traceability, animal welfare and handling, food safety, and price risk management and analysis.

Kevin Dhuyvetter - Kansas State University

Kevin Dhuyvetter assists farmers, landowners, and others throughout Kansas with risk and return assessment of alternative crop and livestock production and marketing systems. He works extensively with land-related issues such as buying and leasing land. Current research projects are looking at factors impacting land values, economics of no-tillage and other crop-related production technologies, the economics of grazing systems, and factors affecting feeder cattle prices and basis, and the economic returns of alternative dairy systems. One of Kevin's trademarks is his development of decision tools that can be used by clientele for helping them with the myriad of decisions they face in their operations.

John Harsch - Sustainable Environ. Consultants

John has spent his career working in the livestock & natural resources industries. Prior to becoming managing partner of SEC, John spent 7 years as the Section Chief of the Livestock Waste Management Section for KDHE. Through his experience, he has developed an extensive knowledge of the state of Kansas statutes, regulations, and design standards relating to CAFOs.

Bryan Manny - Kansas Farm Management Assoc.

Bryan Manny has been an Extension Ag Economist with the Kansas Farm Management Assoc (KFMA) in South Central Ks since 1988, with office location in Hutchinson. Bryan assists farm families to provide members with production and financial management information that can be used when making farm business and family decisions. He graduated from Iowa State University with a Bachelor's Degree in Agricultural Business in 1983 and the University of Missouri-Columbia with a Master's degree in Agricultural Economics in 1989.

2011

AG PROFITABILITY CONFERENCE

Registration

December 6, 2011

Wichita, Kansas

Name: _____

Others attending: _____

Address: _____

City: _____ State/Zip: _____

Phone: _____

Email: _____

Cost of Conference (\$15)

**Kansas Dairy Commission will pay for 1
registration per farm per Kansas Dairy
Association Member**

___ Check here if you are a KDA member

Register by: December 2nd

Mail to: Jackie Fees

Sedgwick County Extension

7001 W. 21st St. N.

Wichita, KS 67205

Phone: 316.660-0100; Fax: 316.722.1432

Email: gcramer@ksu.edu

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