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Kansas State University

Dept. of Agricultural Economics

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MEET THE SPEAKERS

Kevin Dhuyvetter

Kevin Dhuyvetter is a professor and the State Extension director for Agricultural Economics. He assists farmers, landowners, and others throughout Kansas with risk and return assessment of alternative crop and livestock production and marketing systems. He works extensively with land-related issues such as buying and leasing land. Current research projects are looking at factors impacting land values, economics of no-tillage and other crop-related production technologies, the economics of grazing systems, and factors affecting feeder cattle prices and basis. One of Kevin's trademarks is his development of decision tools that can be used to help clientele with the myriad of decisions they face in their operations.

Rich Llewelyn

Rich Llewelyn is an Extension Assistant in the Department of Agricultural Economics at K-State. Raised on a farm in Riley, KS, he is a graduate of K-State with a PhD in Agricultural Economics in 1995. He then spent 10 years teaching economics and working with urban community development in Surabaya, Indonesia before returning to Kansas in 2006 to work with the *AgManager.info* website and various departmental conferences, including the annual Risk and Profit Conference and the statewide Ag Profitability conferences. He also conducts research on farm management topics, including CRP, and taught the "Price Analysis" class for undergraduates in 2011.



2011-2012



K-State Ag Leasing Informational Meeting

February 7, 2012

Green Christian Community Center Green, KS



Kansas State University
Department of Agricultural Economics

Schedule & Program Description

Program Description

Price volatility in recent years, particularly in the grain markets, has led to difficulties for landlords and tenants to successfully determine and negotiate appropriate rental arrangements.

The first presentation will help participants better understand different rental arrangements, including cash rent, share rent, and the recently popular flex-rent arrangement, where rental rates can “flex” depending on changes in prices, yields, or both.

The second part will include a discussion of ethics of leasing, for both tenants and landlords. Many issues come into play and several of these will be discussed. Interactive “clicker” technology will allow participants to respond to various questions and issues and also anonymously learn how the people in the group feel about and deal with some of these issues.

The final presentation will show some of the most useful pages and decision tools available on the AgManager.info website, including the grain basis tool and maps, risk management pages, grain and livestock outlook pages, and decision tools, including KSU-Lease and KSU-Option strategies.

The evening will close with a time for questions. Plan now to attend.



Schedule

6:30 p.m. Refreshments & Registration

7:00 p.m. **Introduction to Rental Arrangements**

Dr. Kevin Dhuyvetter

Discuss types of leases available to producers, including cash rent, share rent, and flex-rent.

7:45 p.m. **Ethics of Leasing**

Dr. Kevin Dhuyvetter

Discuss the ethics of leasing from both sides of the situation.

8:30 p.m. **Top 10 Uses for AgManager.info**

Dr. Rich Llewelyn

Preview and discuss several of the pages and decision tools available on the AgManager.info website.

9:00 p.m. **Q&A and Adjourn**



2011-2012 K-State Ag Leasing Informational Meeting February 7, 2012 Green, Kansas

**Registration begins at
6:30 pm.**

The presentation and discussion begins at 7:00 pm.

There is no cost for this meeting.

For more information:

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