

Daniel Michael O'Brien

Professional Objectives

The highest possible level of professional performance and achievement as an Extension Agricultural Economist for Kansas State University

Education

1987 - 1993 Iowa State University Ames, Iowa

Ph.D., Agricultural Economics

- Ph.D. Fields: Agricultural Marketing, Agricultural Production and Finance
- Ph.D. Dissertation: Forecasting the probability distribution of U.S. harvest time average corn prices

1978 - 1980 University of Nebraska Lincoln, Nebraska

M.S., Agricultural Economics

- M.S. Thesis: The effect of agricultural cooperatives on rural fertilizer markets

1974 - 1978 University of Nebraska Lincoln, Nebraska

B.S., Agricultural Economics

Professional Experience

January 2007 – Present Kansas State University Colby, Kansas

Extension Agricultural Economist - Northwest Research Extension Center K-State Research and Extension

- Academic Rank: Associate Professor in KSU Department of Agricultural Economics

June 2003 – Dec. 2006 Kansas State University Colby, Kansas

Extension Area Administrative Director - Northwest Kansas K-State Research and Extension

1995 – May 2003 Kansas State University Colby, Kansas

Extension Agricultural Economist - Northwest Research Extension Center K-State Research and Extension

- Academic Rank: Associate Professor in KSU Department of Agricultural Economics (December 1999 – May 2003)
- Graduate Faculty Appointment in KSU Department of Agricultural Economics (December 1999)
- Academic Rank: Assistant Professor in KSU Department of Agricultural Economics (1995 – December 1999)

1993 - 1995 Iowa State University Onawa, Iowa

Extension Farm Management Field Specialist – Northwest / West Central Iowa Iowa State University Extension Service

1988 - 1993 Iowa State University Ames, Iowa

Extension Associate - Agricultural Marketing Iowa State University Department of Economics

1987 - 1988	Iowa State University	Ames, Iowa
Graduate Assistant - Extension Agricultural Marketing Iowa State University Department of Economics		
1983 - 1987	University of Nebraska	Pierce, NE
Extension Agent - Agriculture & Chair Pierce County Extension – Nebraska Cooperative Extension Service		
1980 - 1983	University of Nebraska	North Platte, NE
Extension Agent - Agriculture & 4-H Youth Lincoln County Extension – Nebraska Cooperative Extension Service		
1979 - 1980	University of Nebraska	Lincoln, NE
Graduate Assistantship, University of Nebraska Dept. of Agricultural Economics		

**Family, Personal
Interests**

Married to Lois Kersenbrock in 1996. Family of five children – three sons and two daughters, with youngest daughter adopted from China in 2007. Personal interests in activities related to various sports, physical fitness, youth development (Cub and Boy Scouts), religious wellbeing and Christian theology.

**Professional
memberships**

Agricultural and Applied Economics Association (AAEA)
Western Agricultural Economics Association (WAEA)

**Disciplinary Journal
Activities**

Associate Editor for the Agronomy Journal (AJ): August 2008 to present

- *Completed thirteen (19) reviews of submitted articles since August 2008*
- *Five (5) Agronomy Journal article reviews completed in calendar year 2011*

**Awards and Grants
received**

2012 **Extension Service Award – 30 Years.** Daniel M. O’Brien, University of Nebraska Extension, Iowa State University Extension, and K-State Research and Extension

2012 (Proposal under review) **Kansas Corn Commission Grant.** “*A Study of the Efficiency of Corn and Sorghum Production in Kansas.*” Principal Investigators: Daniel O’Brien, William Golden, Keith Janssen, Kraig Roozeboom, Alan Schlegel, Loyd Stone, Mykal Taylor, and Curtis Thompson. Grant amount: ≈\$100,000 for the July 1, 2012 through June 30, 2013 time period. Amount available to D. O’Brien: ≈ \$5,000 for technical assistance & operating expenses.

2012 (Proposal under review) **Kansas Corn Commission Grant.** “*Glyphosate-Resistant Weed Management in Corn and Fallow.*” Principal Investigators: Phillip Stahlman, Mathila Jugulam, Curtis Thompson, and Daniel O’Brien. Grant amount: \$22,950 for the July 1, 2012 through June 30, 2013 time period. Amount available to D. O’Brien: ≈ \$500 for operating expenses.

2012 (Proposal under review) **Kansas Corn Commission Grant.** “*Yield of Two Hybrid Maturities as Affected by Management Allowed Depletion Level.*” Principal

- Investigators: Freddie Lamm and Daniel O'Brien. Grant amount: \$18,000 for the July 1, 2012 through June 30, 2013 time period. Amount available to D. O'Brien: ≈ \$500 for operating expenses.
- 2012 (Proposal under review) **Kansas Corn Commission Grant.** *"Irrigated Corn Yield in Producer's Fields as Affected by Management and Location."* Principal Investigators: Dan Rogers, Freddie Lamm, and Daniel O'Brien. Grant amount: \$6,000 for the July 1, 2012 through June 30, 2013 time period. Amount available to D. O'Brien: \$0.
- 2012 (Proposal under review) **National Sunflower Association Grant.** *"Managing Deficit Sprinkler Irrigation for Sunflower Production."* Principal Investigators: Freddie Lamm, Rob Aiken, and Daniel O'Brien. Grant amount: \$1,641 for the July 1, 2012 through June 30, 2013 time period. Amount available to D. O'Brien: ≈ \$1,000 for operating expenses.
- 2011 **Kansas Grain Sorghum Commission Grant.** *"Managing Glyphosate-Resistant Kochia Preplant and Post-planting in No-till Grain Sorghum."* Principal Investigators: Phillip Stahlman, Daniel O'Brien and Patrick Geier. Grant amount: \$10,726 for the March 1, 2011 through September 30, 2011 time period. Amount available to D. O'Brien: \$500 for operating expenses.
- 2011 **Kansas Soybean Commission Grant.** *"Managing Glyphosate-Resistant Kochia in Soybeans."* Principal Investigators: Phillip Stahlman, Daniel O'Brien and others of K-State Research and Extension. Grant amount: \$22,425 for the July 1, 2011 through June 30, 2012 time period. Amount available to D. O'Brien: ≈ \$1,000 for operating expenses.
- 2011 **Ogallala Aquifer Initiative Grant.** *"Planning Tool for Corn Production Under Sprinkler Irrigation."* Focus of this grant: to develop a practical decision making tool for farmers to address acreage, plant population and crop fertility decisions. Principal Investigators: Daniel O'Brien and Freddie Lamm, both of K-State Research and Extension. Grant amount: \$10,000 for the 2009-2011 crop years, available through June 30, 2012. Amount available to D. O'Brien: \$10,000 operating & miscellaneous.
- 2011 **USDA Special Grant for Water Conservation / Utilization Research in Western Kansas.** *"Economic Impacts of the Ogallala Aquifer Depletion in Western Kansas."* Principal Investigator: Bill Golden. Project Team Members: Daniel O'Brien and Troy Dumler. Grant amount: \$60,000 available beginning in December 2010 time period – available through June 30, 2012. Amount available to D. O'Brien: \$1,500.
- 2010 **Outstanding Electronic Media Education Award from the AAEE Extension Section of the K-State AgManager.info Website.** Nominator: Rich Llewelyn. Team Members: R. Llewelyn, K. Dhuyvetter, G.A. (Art) Barnaby, D. O'Brien, T. Dumler, M. Langemeier, T. Schroeder, and A. Goheen. Award given by the Extension Section at the AAEE Annual Meeting in Denver, Colorado, July 25-27, 2010.
- 2010 **Grant / Donation to Northwest Area Extension office from Private Business for Analysis of Farmland Leasing Arrangement Profitability in Sherman County, Northwest Kansas.** Principal Investigator: Daniel O'Brien. Grant amount: \$3,000

- received in December 2010 time period. Amount available to D. O'Brien: \$2,000 for operating expenses.
- 2010 **North Central Risk Management Education Center Grant.** “*Risk Management in a New Marketing Era in Kansas: Integrating Risk Management Tools with SURE and ACRE Program.*” Principal Investigators: G.A. (Art) Barnaby, Michael Woolverton, Daniel O’Brien and Richard Llewelyn, all of K-State Research and Extension. Grant amount: \$49,789 for the September 1, 2009 through June 30, 2010 time period. Amount available to D. O'Brien: ≈ \$2,500 salary, benefits and operating expenses.
- 2010 **Kansas Corn Commission Grant.** “*Optimizing Corn Production under Deficit Sprinkler Irrigation.*” Principal Investigators: Freddie Lamm and Daniel O’Brien, both of K-State Research and Extension. Grant amount: \$20,000 for the July 1, 2009 through June 30, 2010 time period. Amount available to D. O'Brien: ≈ \$500 operating expenses.
- 2010 **Kansas Soybean Commission Grant.** “*Nutritional enhancement of soybean carbohydrates and hulls for animal feed using microbial cultures.*” Principal Investigators: Praveen V. Vadlani, Ron Madl, and Daniel O’Brien, all of K-State Research and Extension. Grant amount: \$77,519 for the July 1, 2008 through June 30, 2010 time period. Amount available to D. O'Brien: ≈ \$4,000 for economic analysis of soybean bi-product feasibility. (Projected renewed for July 1, 2010 – June 30, 2011 period for same funding amount).
- 2010 **National Sunflower Association Grant.** “*Managing Deficit Sprinkler Irrigation for Sunflower Production.*” Principal Investigators: Freddie Lamm, Robert Aiken and Daniel O’Brien, all of K-State Research and Extension. Grant amount: \$7,840 for the July 1, 2009 through June 30, 2010 time period. Amount available to D. O'Brien: ≈ \$500 operating expenses.
- 2009 **Agricultural Marketing Resource Center Grant (in cooperation with Iowa State University).** Focus of grant: Development of bioenergy-related applied research and public information in Kansas and Iowa. Principal Investigators: Mike Woolverton and Daniel O’Brien, both of K-State Research and Extension. Grant amount: \$12,000 for the December 2008 through December 2009 time period. Amount available to D. O'Brien: ≈ \$1,000 operating + \$10,000 salary for student help with Mike Woolverton.
- 2009 **Kansas Association of Wheat Growers Grant.** “*Development of an Economic Analysis Tool for Cellulosic Biomass Ethanol Production.*” Principal Investigators: Daniel O’Brien, Troy Dumler and Ron Madl, all of K-State Research and Extension. Grant amount: \$30,000 for the September 1, 2008 through June 30, 2009 time period. Amount available to D. O'Brien: ≈ \$2,700 operating + \$14,000 salary for technical assistance.
- 2009 **High Plains Chapter of the National Sunflower Association Grant.** High Plains Sunflower Production Handbook. K-State Research and Extension Publication, MF-2384, (Revised) December 2008 – republished in April 2009. Editors: Daniel O’Brien, Dana Belshe, Ron Meyer, Jeanne Falk, and Brian Olson. D. O’Brien’s roles is that of lead coordinator and publication editor. Grant amount in 2009: \$12,000 provided by the High Plains Chapter of the National Sunflower Association. Total funds contributed toward this publication NSfA since 1999: \$36,250. Amount available to D. O'Brien: \$0 (all funds toward printing costs).

- 2009 **Ogallala Aquifer Initiative Grant.** “*Regional Educational Efforts for Subsurface Drip Irrigation (SDI).*” Focus of this grant: to conduct public educational activities related to subsurface drip irrigation systems. Principal Investigators: Freddie Lamm (KSU) and Dana Porter (TAMU). Cooperators: Daniel O’Brien, Troy Dumler (KSU) and others. Grant amount: \$40,000 for the 2009-2010 crop years. Amount available to D. O’Brien: ≈ \$1,000 operating, miscellaneous.
- 2008 **K-State Research and Extension Mini-Grant.** “*The Impact of Bioenergy Development on Feedgrain Supply-Demand and Land and Water Use in Kansas.*” Principal Investigators: Daniel O’Brien and William Hargrove; Collaborator Mike Woolverton, all of K-State. Grant amount: \$34,935 for June 1, 2007 through September 30, 2008 time period. Amount available to D. O’Brien: ≈ \$2,500 operating + \$22,000 salary for student help with Mike Woolverton.
- 2007 **K-State Research and Extension Mini-Grant.** “*Socio-Economic Impacts of the Biofuels Revolution.*” Principal Investigator: William Hargrove; Collaborators: Theresa Selfa, Gerald Middendorf, Richard Goe, Laszlo Kulcsar, Mike Woolverton, Daniel O’Brien, Dan Kahl, and Cindy Shuman, all of Kansas State University. Focus of project: socio-economic impacts of ethanol plant in Russell, Kansas. Grant amount: \$50,000 for June 1, 2007 through September 30, 2008 time period. Amount available to D. O’Brien: \$0 (all funds toward other aspects of the study).
- 2007 **Kansas Soybean Commission Grant.** “*Soybean Export Trade Enhancement Program.*” Principal Investigators: Mke Woolverton and Vincent Amanor-Boadu; Collaborator: Daniel O’Brien. Focus of project: Soybean export enhancement activities. Grant amount: \$11,225 awarded in June 2007. Amount available to D. O’Brien: \$0 (all funds toward other aspects of the study).
- 2000 **USDA National Jointed Goatgrass Initiative Grant.** “*Integrated Management Systems for Jointed Goatgrass Control in the Central Great Plains.*” Principal investigators: P. Stahlman and D. O’Brien, Kansas State University, and representatives from Colorado State University, USDA-AS – Akron, CO., University of Wyoming, and the University of Nebraska. Grant amount: (1996-2003): \$20,000 per year for Kansas. Amount available to D. O’Brien: ≈ \$1,000 operating, miscellaneous on a one-time basis.
- 1998 **Kansas Grain Sorghum Commission Grant.** “*Economics of Integrated Weed Management in Dryland Grain Sorghum.*” Principal investigators: P. Stahlman, C. Thompson, D. O’Brien. Grant amount: \$21,700. Amount available to D. O’Brien: ≈ \$1,500 operating, miscellaneous.
- 1997 **Kansas Corn Commission Grant.** “*Effect of Hybrid Maturity and Plant Populations on Yields in a Wheat-Corn-Fallow Rotation.*” Principal investigators: R. Brown, D. Fjell, D. O’Brien. Grant amount: \$6,600. Amount available to D. O’Brien: \$0.
- 1997 **Horizons Award for Young Extension Faculty,** Epsilon Sigma Phi National Honorary Extension Fraternity, Kansas State University Chapter.
- 1996 **Kansas Corn Commission Grant.** “*Corn Yield Potential and Economics as Affected by Sprinkler Irrigation Capacity.*” Principal investigators: F. Lamm, A. Schlegel, D. O’Brien, L. Stone, G. Clark. Grant amount: \$21,000. Amount available to D. O’Brien: ≈ \$3,000 operating, miscellaneous.
- 1996 **USDA Managing Change In Agriculture Grant.** “*Planting Flexibility Opportunities for Intensive Dryland Cropping Systems*” project. Principal

investigators: D. O'Brien, J. Sartwelle, R. Brown and C. Thompson. Grant amount: \$9,000. Amount available to D. O'Brien: ≈ \$1,000 operating, miscellaneous.

- 1993 **Achievement Award** for 1993 “0-92 Farm Program” Farm Management Team Educational Programming in Northwest/West Central Iowa. Iowa State University Extension
- 1986 **Excellence in Programming Award** for the “5 Aces of Farm Management” Multi-County Educational Program in Northeast Nebraska. Awarded by the University of Nebraska Extension Service and the National Association of County Agricultural Extension Agents
- 1980 **Gamma Sigma Delta Academic Honorary**

Applied Research Interests

Grain market supply-demand and price analysis, grain and cellulosic bioenergy industry economics, and grain price / income risk management strategies

Performance of Kansas City Board of Trade (KCBT) wheat futures contracts, focusing on recent trends in hard red winter wheat basis levels at delivery and on adjustments by the KCBT to wheat futures contract specifications designed to improve cash – futures convergence at contract expiration.

Grain industry market structure, conduct and performance – focusing on grain handling and transportation issues

Irrigated and dryland cropping systems profitability and associated cropland leasing arrangements.

Research Publications and Presentations

Applied Research Publications & Presentations:

(to be presented) O'Brien, D., and F. Olson. 2012. “*The Price Responsiveness of U.S. Wheat Export Demand by Class.*” NCCC-134 Applied Commodity Price Analysis, Forecasting and Market Risk Management Conference, St. Louis, Missouri, April 16-17, 2012.

O'Brien, D., and J. O'Neill. 2011. “*The Feasibility of Railcar Track Delivery as an Alternative Settlement Option for KCBT Wheat Futures Contracts.*” NCCC-134 Applied Commodity Price Analysis, Forecasting and Market Risk Management Conference, St. Louis, Missouri, April 18-19, 2011.

Major Graduate Advisor for K-State Master of Agribusiness (MAB) student Adam Flavin. 2011. MAB Thesis Title: “*Variable Storage Rate (VSR) Performance in the Chicago Wheat Futures Contract.*” MAB Theses completed, with student graduated Spring Semester, 2011.

Lamm, F., P. Colaizzi, J. Bordovsky, T. Trooien, J. Enciso-Medina, D. Porter, D. Rogers, and D. O'Brien. 2010. “*Can Subsurface Drip Irrigation (SDI) be a Competitive Irrigation System in the Great Plains Region for Commodity Crops?*” American Society of Agricultural and Biological Engineers (ASABE) paper no. IRR10-9686, presented at the Annual Meeting of the Irrigation Association in Phoenix, Arizona, December 5-8, 2010.

O'Brien, D., T. Dumler, and R. Jones. 2010. “*The Economics of Selling Crop Residue Biomass for Cellulosic Ethanol Production at the Farm Level.*” Presentation at the 2010

Agriculture and Applied Economics Association Annual Meeting, Denver, Colorado, July 25-27, 2010.

O'Brien, D., F. Lamm, D. Rogers, and T. Dumler. 2009. "*Effect of the Changing U.S. Economy on the Relative Profitability of Center Pivot Sprinklers and SDI Systems.*" Paper presented at the Annual Meeting of the Irrigation Association in San Antonio, Texas, December 2-4, 2009.

O'Brien, D. 2009. "*The Effects of the Micro-Market Structure for Kansas Grain Elevators on Spatial Grain Price Differentials.*" NCCC-134 Applied Commodity Price Analysis, Forecasting and Market Risk Management Conference, St. Louis, Missouri, April 20-21, 2009.

Aiken, R.M., D. O'Brien, B. Olson and L. Murray. 2009. Crop sequence effects on wheat water use, productivity and economic returns. *Agronomy Abstracts* /AnMtgsAbsts2009.54699

O'Brien, D., and M. Woolverton. 2008. "*A Case Study of the Impact of Bioenergy Development Upon Crop Production, Livestock Feeding, and Water Resource Usage in Kansas.*" Selected paper at the American Agricultural Economics Association Annual Meeting, Orlando, Florida, July 27-29, 2008.

Lamm, F., L. Stone, and D. O'Brien. 2007. "*Crop production and economics in Northwest Kansas as related to irrigation capacity.*" *Applied Engineering in Agriculture* 23(6):737-745.

Lamm, F., R. Aiken and D. O'Brien. 2007. "*Tillage and Irrigation Capacity Effects on Corn Production.*" American Society of Agricultural and Biological Engineers (ASABE) paper no. 072283. Available from ASABE, St. Joseph, MI. 16 pp..

Major Graduate Advisor for K-State Master of Agribusiness (MAB) student Walter Von Muhlen Filo. 2006. MAB Thesis Title: "Brazilian Wheat Import Markets." MAB Theses completed, with student graduated Spring Semester, 2006.

Lamm, F., L. Stone, and D. O'Brien. 2006. "*Crop Production in Western Kansas as Related to Irrigation Capacity.*" International paper published by the American Society of Agricultural and Biological Engineers (ASABE), paper no. 062208. Available from ASABE, St. Joseph, MI. 13 pp..

O'Brien, D., and R. Wisner. 2002. "*Alternative Grain Price Benchmarks for Evaluating Marketing Performance.*" Selected poster at the American Agricultural Economics Association Annual Meeting, Long Beach, California, July 28-31, 2002.

Lamm, F., D. O'Brien, D. Rogers, and T. Dumler. 2002. "*Sensitivity of center pivot sprinkler and SDI economic comparisons.*" Presented at the Mid-Central American Society of Agricultural Engineers (ASAE) meeting, St. Joseph, MO, April 12-13. ASAE Paper no. MC02-201. ASAE, St. Joseph, MI. 10 pp..

O'Brien, D. M., F. R. Lamm, L. R. Stone, and D. H. Rogers. 2001. "*Corn yields and profitability for low-capacity irrigation systems.*" *Applied Engineering in Agriculture* 17(3):315-321.

Sartwelle, J., D. O'Brien, W. Tierney, T. Eggers, and W. Barker. 2000. "The Effect of Personal and Farm Characteristics Upon Grain Marketing Practices." *Journal of Agricultural and Applied Economics*, 32,1(April):95-111.

O'Brien, D.. 2000. "Do Profitable Grain Marketing Strategies Exist for Kansas Crops?" Selected paper for the American Agricultural Economics Association Annual Meeting in Tampa, Florida, July 30-August 2, 2000.

Lust, T, G.A. Barnaby, D. O'Brien, and M. Waller. 2000. Chapter 3.6 Marketing, in the Sorghum: Origin, History, Technology and Production, editor C. Wayne Smith. Wiley Series in Crop Science.

Sartwelle, J., D. O'Brien, W. Tierney, T. Eggers, and W. Barker. 1998. "Producers' Marketing Practices and Decision Making Processes." Proceedings of NCR-134 Applied Commodity Price Analysis, Forecasting and Market Risk Management Conference, Chicago, Illinois, pp. 381-394.

Wisner, R., E. Blue, E. Baldwin, G.A. Barnaby Jr., and D. O'Brien. 1998. "Crop Insurance and Pre-harvest Pricing of Corn and Soybeans: Case Studies for Selected States and Farms." Proceedings of NCR-134 Applied Commodity Price Analysis, Forecasting and Market Risk Management Conference, Chicago, Illinois, pp. 89-106.

O'Brien, D., D. Rogers, F. Lamm, and G. Clark. 1998. "An Economic Comparison of Subsurface Drip and Center Pivot Sprinkler Irrigation Systems." *Applied Engineering in Agriculture* 14(4): 391-398.

Sartwelle, J., D. O'Brien, and W. Barker. 1997. "Producers' Preferences for Market Outlook Information." Proceedings of NCR-134 Applied Commodity Price Analysis, Forecasting and Market Risk Management Conference, Chicago, Illinois, pp. 165-172.

O'Brien, D., and R. Wisner. 1997. "Development of Alternative Wheat and Corn Price Forecasting Models." Proceedings of NCR-134 Applied Commodity Price Analysis, Forecasting and Market Risk Management Conference, Chicago, Illinois, pp. 313-328.

Lamm, F., L. Stone, H. Manges, and D. O'Brien. 1997. "Optimum Lateral Spacing for Subsurface Drip-Irrigated Corn." *Transactions of the ASAE (American Society of Agricultural Engineers)*, 40(4): 1021-1027.

O'Brien, D., D. Rogers, F. Lamm, and G. Clark. 1997. "Economics of SDI for Corn in Western Kansas." Paper presented at the Annual Meeting of the American Society of Agricultural Engineering in Minneapolis, Minnesota, August 10-14.

Delano, D., J. Williams, and D. O'Brien. 1997. "An Economic Analysis of Flood and Center Pivot Irrigation System Modifications." Paper presented at the Annual Meeting of the American Agricultural Economics Association in Toronto, Ontario, July 27-30.

O'Brien, D., M. Hayenga, and B. Babcock. 1996. "Deriving Forecast Probability Distributions of Harvest-Time Corn Futures Prices." *Review of Agricultural Economics* 18:167-180.

O'Brien, D., and R. Wisner. 1995. "*The Performances of Probability-Based Grain Marketing Strategies.*" Proceedings of NCR-134 Applied Commodity Price Analysis, Forecasting and Market Risk Management Conference, Chicago, Illinois, pp. 323-335.

Hayenga, M. and O'Brien, D. 1992. "*Packer Competition, Forward Contracting Price Impacts, and the Relevant Market for Fed Cattle.*" in Pricing and Coordination in Consolidated Livestock Markets, edited by Wayne Purcell, pp. 45-66.

Hayenga, M. and D. O'Brien. 1990. "*Competition for Fed Cattle in Colorado and Other Markets: The Impact of the Decline of Packers and the Ascent of Contracting.*" Proceedings of NCR-134 Applied Commodity Price Analysis, Forecasting and Market Risk Management Conference, Chicago, Illinois, pp. 169-178.

Proceedings, Posters and Departmental Papers:

Aiken, R. and D. O'Brien. 2008. "*Water use and land productivity for ten rain-fed cropping sequences.*" Poster at the Water and the Future of Kansas Conference, Topeka, Kansas, March 25, 2008.

Lamm, F. D. O'Brien, D. Rogers and T. Dumler. 2008. "*Economics of Subsurface Drip Irrigation for Corn Production.*" Poster at the Water and the Future of Kansas Conference, Topeka, Kansas, March 25, 2008.

Lamm, F. and D. O'Brien. 2008. "*Software for Planning Corn Production for Subsurface Drip Irrigation.*" Poster at the Water and the Future of Kansas Conference, Topeka, Kansas, March 25, 2008.

Golden, B., J. Peterson, and D. O'Brien. 2008. "*Potential Economic Impact of Water Use Changes in Northwest Kansas.*" KSU Agricultural Economics Department Staff Paper No. 08-02, February, 2008.

Lamm, F., D. O'Brien, D. Rogers, and T. Dumler. 2002. "*Sensitivity of center pivot sprinkler and SDI comparisons.*" Proceedings of the Irrigation Association International Irrigation Technical Conference, New Orleans, Louisiana, Oct. 24-26, 2002.

Lamm, F. R., D. M. O'Brien, D. H. Rogers, and T. J. Dumler. 2002. "*Sensitivity of center pivot sprinkler and SDI comparisons.*" In Proceedings of the Irrigation Association International Irrigation Technical Conference, New Orleans, Louisiana, Oct. 24-26, 2002, Available from Irrigation Assn., Falls Church, VA.

Delano, D., J. Williams, and D. O'Brien. 1997. "*An Economic Analysis of Modifications for Flood and Center-Pivot Irrigation Systems.*" KSU Agricultural Economics Department Staff Paper No. 97-6, July, 1997.

Extension Publications, Presentations, and Activities

Extension Publications, Presentations and Activities:

Extension educational presentations and contacts annually from 1995 through 2011 relating to the subject matter areas of **Grain Market Outlook & Transportation, Bioenergy Economics, Commodity Price Risk Management,** and **Farm Programs & Crop Insurance.**

Year	Public Presentations	Professional Contacts	Radio / TV / Print Media
1995	27	883	--
1996	42	1,527	--
1997	32	672	--
1998	18	465	--
1999	39	1,021	--
2000	34	778	--
2001	36	1,003	--
2002	39	1,777	--
2003-2006	Administrative Responsibilities		--
2007	34	585	--
2008	50	2,017	8
2009	46	1,597	26
2010	44	1,859	65
2011	45	2,256	67

Extension Grain Marketing & Bioenergy – National Presentations

(To be presented) O’Brien, D. 2012. *“Wheat Market Situation & Outlook.”* Presentation at the 2012 Extension Midwest, Great Plains & Western Outlook Conference, Kansas City, MO August 20-21, 2012.

- *Sharing responsibility of organizing the 2012 Extension Outlook Conference (with Chad Hart of Iowa State University)*

Wisner, R., and D. O’Brien. 2011. *“Bioenergy and Corn Market Situation and Outlook.”* Presentation planned for the Extension Outlook Session of the 2011 Agriculture and Applied Economics Association Annual Meeting, Pittsburg, Pennsylvania, July 24-26, 2011.

- *Responsible for organizing the 2011 AAEA Extension Grain Outlook session as well as presenting outlook information*

O’Brien, D. 2011. *“Wheat Market Situation & Outlook.”* Presentation at the Livestock Marketing Information Center 2011 Industry Outlook Conference, Denver, CO April 4, 2011.

O’Brien, D.. 2010. *“Corn Market Situation and Outlook,”* and *“Projected U.S. Corn Exports, Acreage & Production Under E-10, E-12 & E-15 Ethanol Policies.”* Presentations (2) at the 2010 Extension Midwest, Great Plains & Western Outlook Conference, Omaha, Nebraska, August 16-17, 2010.

O'Brien, D.. 2010. "*The Economics of Selling Crop Residue Biomass for Cellulosic Ethanol Production at the Farm Level.*" Presentation at the 2010 Agriculture and Applied Economics Association Annual Meeting, Denver, Colorado, July 25-27, 2010. (2nd listing, duplicate of earlier reference in Applied Research section above)

O'Brien, D.. 2010. "*Measuring Supply – Use for Distiller's Grains.*" Presentation at the 2010 Distillers Grains Symposium, sponsored by the Distillers Grains Technology Council, Indianapolis, Indiana, May 12-13, 2010.

O'Brien, D.. 2009. "*Wheat Market Situation and Outlook.*" Presentation at the Extension Outlook Session of the 2009 Agriculture and Applied Economics Association Annual Meeting, Milwaukee, Wisconsin, July 26-28, 2009.

O'Brien, D.. 2002. "*Wheat Market Situation and Outlook.*" Presentation at the Extension Outlook Session of the 2002 American Agricultural Economics Association Annual Meeting, Long Beach, California, July 29, 2002.

O'Brien, D.. 2000. "*Wheat Market Situation and Outlook.*" Presentation at the Extension Outlook Session of the 2000 American Agricultural Economics Association Annual Meeting, Tampa, Florida, July 30-August 2, 2000.

O'Brien, D.. 1998. "*A Second Opinion on Wheat, Feedgrain & Oilseed Outlook.*" Presentation at the 1998 Midwest Outlook Conference, Kansas City, Missouri, August 13-14, 1998.

O'Brien, D.. 1995. "*Wheat Market Situation and Outlook.*" Presentation at the Extension Outlook Session of the 1995 American Agricultural Economics Association Annual Meeting, Indianapolis, Indiana, August 6-9, 1995.

O'Brien, D.. 1995. "*Wheat Market Situation and Outlook.*" Presentation at the 1995 Midwest Outlook Conference in Louisville, Kentucky, August 14-16, 1995.

O'Brien, D.. 1990. "*Cattle Market Situation and Outlook.*" Presentation at the 1990 Midwest Outlook Conference, Brookings, South Dakota, Aug. 16-17, 1990. (substitute for Gene Futrell due to illness)

Extension Grain Marketing & Bioenergy – State Presentations

O'Brien, D.. 2011. "*Grain Market Outlook for 2011-12.*" Presentations at the 2011 Kansas Agricultural Lenders Conferences (2), KSU Department of Agricultural Economics, Garden City and Manhattan, Kansas, October 12-13, 2011.

O'Brien, D.. 2011. "*Grain Market Outlook for 2011-12.*" Presentation at the 2011 K-State Risk and Profit Conference, Manhattan, Kansas, August 18-19, 2011.

O'Brien, D.. 2011. "*2011-2012 Grain Market Outlook and Basis Issues: A Deeper Look.*" Presentations (2) at the 2011 K-State Risk and Profit Conference, Manhattan, Kansas, August 18-19, 2011.

O'Brien, D.. 2010. "*Grain Market Outlook for 2010-11.*" Presentations at the 2010 Kansas Agricultural Lenders Conferences (2), KSU Department of Agricultural Economics, Garden City and Manhattan, Kansas, October 12-13, 2010.

O'Brien, D.. 2010. "*Grain Market Outlook for 2010-11.*" Presentation at the 2010 K-State Risk and Profit Conference, Manhattan, Kansas, August 19-20, 2010.

O'Brien, D.. 2010. "*HRW Wheat Basis and Cash-Futures Convergence Issues in 2010.*" Presentation at the 2010 K-State Risk and Profit Conference, Manhattan, Kansas, August 19-20, 2010.

O'Brien, D.. 2009. "*The Impact of Kansas Grain Industry Structure on Corn and Wheat Bids.*" Presentation at the 2009 K-State Risk and Profit Conference, Manhattan, Kansas, August 20-21, 2009.

Woolverton, M. and D. O'Brien. 2009. "*The Post-recession Landscape for Food and Agriculture – Maintaining Our Competitiveness.*" Presentations at the 2009 K-State Risk and Profit Conference, Manhattan, Kansas, August 20-21, 2009.

O'Brien, D. and M. Woolverton. 2008. "*Bioenergy Trends and Economic Impacts.*" Presentation at Kansas Water and Energy Conferences organized by the Kansas Water Office and K-State Research and Extension, Wichita, Kansas, December 10, and Hays, December 11, 2008.

O'Brien, D. 2008. "*Ethanol Impacts on Kansas Grain Production.*" Presentation at the Kansas State Univ. Biofuels Symposium, Manhattan, Kansas, Sept. 16, 2008.

Woolverton, M. and D. O'Brien. 2008. "*Global Supply & Demand: Can We Feed the World – Parts I & II.*" Presentations at the 2008 K-State Risk and Profit Conference, Manhattan, Kansas, August 14-15, 2008.

Roe, J. and D. O'Brien. 2008. "*A Kansas Ethanol Plant's Impact on the Community, Transportation, and Livestock.*" Presentations at the 2008 K-State Risk and Profit Conference, Manhattan, Kansas, August 14-15, 2008.

O'Brien, D. and M. Woolverton. 2008. "*Status of Grain Based Ethanol Production, Transportation and Profitability in Kansas.*" Presentation to Special Legislative Committee on Energy and Environmental Policy, Topeka, Kansas, August 12, 2008.

Woolverton, M. and D. O'Brien. 2008. "*Economics of Bioenergy Growth in Kansas.*" Presentation at Kansas Bioenergy and Water Public Meeting, Kansas Water Office and K-State Research and Extension, Hays, Kansas, January 9, 2008.

O'Brien, D.. 2007. "*Grain Handling and Transportation Systems in Western Kansas.*" Presentation at the 2007 K-State Risk and Profit Conference, Manhattan, Kansas, August 16-17, 2007.

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O'Brien, D.. 2002. "*Alternative Grain Price Benchmarks for Evaluating Market Performance.*" Presentation at the 2002 K-State Risk and Profit Conference, Manhattan, Kansas, August 15-16, 2002.

O'Brien, D.. 2001. "*Do Market Advisory Services Make You Money?*" Presentation at the 2001 K-State Risk and Profit Conference, Manhattan, Kansas, August 16-17, 2001.

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O'Brien, D.. 1999. "*Do Profitable Grain Marketing Strategies Exist for Kansas Crops?*" Presentation at the 1999 K-State Risk and Profits Conference, KSU Department of Agricultural Economics, Manhattan, Kansas, August 19-20, 1999.

Mintert, J. and D. O'Brien. 1997. "*Understanding Grain and Livestock Basis.*" Presentation at the 1997 K-State Research and Extension Annual Conference, Manhattan, Kansas, November 3-7, 1997.

Tierney, W. and D. O'Brien. 1997. "*Grain Market Outlook and Buying Strategies.*" Proceedings of 1997 K-State Cattle Profitability Conference, KSU Department of Agricultural Economics, Manhattan, Kansas, August 14-15, 1997.

O'Brien, D.. 1996. "*Grain Market Situation and Outlook.*" Presentations at the 1996 Kansas Agricultural Lenders Conferences, KSU Department of Agricultural Economics, Garden City, Kansas on November 12, and Manhattan, Kansas on November 14, 1996.

O'Brien, D., J. Sartwelle, K. Dhuyvetter, and B. Flinchbaugh. 1996. Federal Agricultural Improvement and Reform (FAIR) Act Educational Materials, 45 pages, Kansas State University Extension, May, 1996.

O'Brien, D.. 1985. "*Soybean Marketing Alternatives.*" Presentations at 1985 Crop Focus Conferences, University of Nebraska-Lincoln Cooperative Extension Service, 1985.

Extension Grain Marketing & Bioenergy Publications and Articles

O'Brien, D.. 2011. "*Grain Market Situation and Outlook*" and "*Bioenergy Market Outlook*" Articles. Thirty (30) grain and one (1) bioenergy market analysis and outlook articles for the K-State Ag Economics Extension Agmanager website, January-December 2011.

O'Brien, D.. 2011. "*Weekly Grain Market Commentary.*" Forty-one (41) sets of written materials developed to support the weekly KSU Agriculture Today Radio Program, made available on the K-State Ag Economics Extension Agmanager website, January-December 2011.

O'Brien, D.. 2010. "*Grain Market Situation and Outlook*" newsletter articles (25) for the K-State Ag Economics Extension Agmanager website, January-December 2010.

O'Brien, D.. 2009. "*Grain Market Situation and Outlook*" articles (2) for the K-State Ag Economics Extension Agmanager website, November-December 2009.

O'Brien, D.. 2008-2009. "*Bioenergy Market*" articles (7) for the Ag Marketing Resource Center Newsletter, Iowa State University and on the K-State Agmanager website on a monthly-bimonthly basis during 2008-2009.

O'Brien, D.. 1989-1994 and 2008. Iowa Farm Outlook Newsletter, Iowa State University Extension Service (Thirty eight articles on grain and/or livestock market analysis, price

outlook, and marketing strategies). August 31, 1989 through June 15, 1994, and March 1, 2008.

O'Brien, D., R. Stockton, and D. Belshe. 2001. Sunflower Marketing in the High Plains. K-State Research and Extension Publication L-887 (Revised), September 2001.

O'Brien, D.. 2000. Grain Marketing Plans for Farmers – Parts I-V. K-State Risk Management Handbook, schedule for printing during Fall 2000.

O'Brien, D.. 2000. Grain Marketing Plans for Farmers, MF-2458. Kansas State University Ag Exp. Station and Coop. Extension Service Publication, July 2000.

O'Brien, D.. 1996-1999. “*Corn and Wheat Price Forecasts*”, “*Sunflower Market Outlook*”, and other topics for the KSU Ag Update Newsletter, K-State Research and Extension, January 1996 through September 1999.

Sartwelle, J., E. Smith, T. Kastens and D. O'Brien. 1998. “*Buying Hedges with Futures.*” K-State Risk Management Handbook, November 1998.

Smith, J., C. Anderson, D. McCorkle, and D. O'Brien. 1998. “*Hedging With a Put Option.*” K-State Risk Management Handbook, November 1998.

Bevers, S., S. Amosson, J. Smith and D. O'Brien. 1998. “*Obtaining and Utilizing USDA Market and Production Reports.*” K-State Risk Management Handbook, November 1998.

McCorkle, D., M. Waller, and D. O'Brien. 1998. “*Post-Harvest Marketing Alternatives.*” K-State Risk Management Handbook, November 1998.

Sartwelle, J., E. Smith, D. O'Brien and T. Kastens. 1998. “*Selling Hedge with Futures.*” K-State Risk Management Handbook, November 1998.

Wisner, R., D. O'Brien, and S. Monson. 1990. Corn and Soybean Basis Patterns for NW, NC, NE, SW, SC and SE Iowa, M-1211, Iowa State University Extension, 1990.

Futrell, G., K. Dhuyvetter, and D. O'Brien. 1998. Trends In Hog Production and Production Efficiency, 1970-1987. Iowa State University Department of Economics Report No. 22, 1988.

Extension Cropping Systems and Farm Management Publications, Presentations, and Activities:

Extension Dryland and Irrigated Cropping Systems, Farmland Leasing, Farm Financial Management and other education presentations from 1995 through 2011.

Year	Public Presentations	Professional Contacts	Radio / TV / Print Media
1995	18	400	--
1996	20	523	--
1997	21	520	--
1998	18	601	--
1999	28	920	--
2000	36	761	--
2001	37	1,029	--
2002	39	687	--
2003-2006	Administrative Responsibilities		--
2007	30	1,290	--
2008	13	631	8
2009	6	142	4
2010	6	182	7
2011	3	111	5

Cropping System and Farm Management – Related Extension Publications and Presentations:

Lamm, F. R., D. H. Rogers, M. Alam, D. M. O’Brien, and T. P. Trooien. 2011. *“Twenty-two years of SDI research in Kansas.”* Proceedings of 23rd annual Central Plains Irrigation Conference, Burlington, Colorado, Feb. 22-23, 2011. Available from CPIA, 760 N.Thompson, Colby, KS. pp. 68-92.

Lamm, F. R., D. M. O’Brien, D. H. Rogers, and T.J. Dumler. 2011. *“Using the K-State center pivot sprinkler and SDI economic comparison spreadsheet - 2011.”* Proceedings of 23rd annual Central Plains Irrigation Conference, Burlington, Colorado, Feb. 22-23, 2011. Available from CPIA, 760 N.Thompson, Colby, KS. pp. 93-103.

O’Brien, D. and Various Authors. 1995-2002 and 2007-2011. Series of KSU Farm Management Guide Crop and Livestock Production Cost-Return Budgets, K-State Research and Extension.

O’Brien, D., K. Dhuyvetter, T. Kastens, T. Dumler and G. Barnaby. 2010. Public response letter to Risk Management Agency re: proposed changes in dryland cropping system insurance coverage in parts of western Kansas. Response letter presented to RMA, made available on the AgManager website, and presented at public farmer-input meeting in Goodland, Kansas, February 25, 2010.

Lamm, F., D. O'Brien, D. Rogers and T. Dumler. 2010. "How Economic Factors Affect the Profitability of Center Pivot Sprinkler and SDI Systems." Proceedings of the Central Plains Irrigation Conference, Kearney, Nebraska, February 23-24, 2010.

O'Brien, D., D. Belshe, R. Meyer, J. Falk and B. Olson (editors). 2009. High Plains Sunflower Production Handbook. K-State Research and Extension Publication, MF-2384, (Revised) April 2009.

O'Brien, D., J. Deering and P. Burgener. 2009. "Sunflower Cost-Return Prospects." Part of the High Plains Sunflower Production Handbook. K-State Research and Extension Publication, MF-2384, (Revised) April 2009.

O'Brien, D, M. Wood and T. Ziegler. 2009. "2009 Irrigated Cropland Leasing Arrangements." Proceedings of the Central Plains Irrigation Conference, Colby, Kansas, February 24-25, 2009.

Lamm, F, D. O'Brien, D. Rogers and T. Dumler. 2009. "Using the K-State Center Pivot Sprinkler and SDI Economic Comparison Spreadsheet - 2009." Proceedings of the Central Plains Irrigation Conference, Colby, Kansas, February 24-25, 2009.

O'Brien, D., and M. Langemeier. 2008. "Kansas Wheat Acreage and Net Returns." Part of the Kansas Wheat Production Handbook, K-State Research and Extension Publication, c-589. Released planned for 2010.

Rogers, D. F. Lamm and D. O'Brien. 2008. "Software for Planning Corn Production for Subsurface Drip Irrigation." Proceedings of the Central Plains Irrigation Conference, Greeley, Colorado, February 19-20, 2008.

Aiken, R., and D. O'Brien. 2008. "Ten Crop Sequences, Transition to No-Till." Presented at the 2008 Cover Your Acres Conference, Oberlin, Kansas, January 22-23, 2008.

O'Brien, D. 2007. "Irrigated Cost of Production and Leasing Arrangements." Proceedings of the Central Plains Irrigation Conference, Kearney, Nebraska, February 27-28, 2007.

Lamm, F., D. O'Brien, D. Rogers, and T. Dumler. 2006. "Using the K-State center pivot sprinkler and SDI economic comparison spreadsheet." Proceedings of the Central Plains Irrigation Conference, Colby, Kansas, Feb. 21-22, 2006.

Lamm, F., D. O'Brien, D. Rogers, and T. Dumler. 2003. "Center pivot sprinkler and SDI economic comparisons." Proceedings of the Central Plains Irrigation Conference, Colby, Kansas, February 4-5, 2003.

O'Brien, D., F. Lamm, L. Stone, and D. Rogers. 2000. "The Economics of Converting from Surface to Sprinkler Irrigation for Various Pumping Capacities." K-State Research and Extension Publication MF-2471, November 2000.

Wahl, R., M. Wood, and D. O'Brien. 2000. "Factors Affecting Farm Financial Performance in Northwest Kansas." Presentation at the 2000 K-State Risk and Profits Conference, Manhattan, Kansas, August 17-18, 2000.

- O'Brien, D. and F. Lamm. 2000. *"The Economics of Converting From Surface To Sprinkler Irrigation Systems for Lower Pumping Capacity Wells."* Proceedings of the Central Plains Irrigation Short Course, Garden City, Kansas, February 9-10, 2000.
- Kaan, D., P. Burgener, and D. O'Brien. 2000. *"An Economic Evaluation of Alternative Crop Rotations Compared to Conventional-Till Wheat-Fallow in the Central Great Plains."* Proceedings of the Colorado Conservation Tillage Association Meeting, Sterling, Colorado, February 8-9, 2000.
- O'Brien, D. M. and F. R. Lamm. 1999. *"Economics of surface and sprinkler irrigation system conversion for lower capacity systems."* Proceedings of the Central Plains Irrigation Short Course, Sterling, Colorado, February 9-10, 1999.
- O'Brien, D.. 1998. *"Crop Share Leasing Arrangements in Kansas."* Presentation at K-State Ag Economics Extension Agent Inservice Trainings on Land Values and Rental Arrangements, at Emporia, Great Bend, and Scott City, Kansas, November 10-12, 1998.
- O'Brien, D., and T. Dumler. 1998. *"Strategic Planning for Two Generation Farming."* Presentation at the 1998 K-State Risk and Profits Conference, Manhattan, Kansas, August 20-21, 1998.
- Thompson, C., R. Brown, D. O'Brien, J. Sartwelle, and A. Schlegel. 1998. *"Weed Control in Dryland Cropping Systems."* K-State Research and Extension Publication, MF-2339, May 1998.
- O'Brien, D., D. Rogers, F. Lamm, and G. Clark. 1998. *"Economic Comparison of SDI and Center Pivots for Various Field Sizes."* Proceedings of the Central Plains Irrigation Short Course, North Platte, Nebraska, February 17-18, 1998.
- O'Brien, D. 1998. *"Managing Risk in High Plains Dryland Cropping Systems."* Presented in Developing Whole Farm Dryland Cropping Systems Workshops, in Sterling, Colorado on February 3-4, and in in Goodland, Kansas on February 5-6, 1998.
- O'Brien, D., J. Sartwelle, C. Thompson, R. Brown, and A. Schlegel. 1998. *"Managing Intensive Dryland Cropping Systems in Western Kansas."* K-State Research and Extension Publication, MF-2317, January, 1998.
- O'Brien, D., D. Rogers, F. Lamm, and G. Clark. 1997. *"Economic Comparison of SDI and Center Pivots for Various Field Sizes."* K-State Research and Extension Publication MF-2242, October 1997.
- Delano, D., J. Williams, and D. O'Brien. 1997. *"An Economic Analysis of Modifications for Flood and Center-Pivot Irrigation Systems."* Proceedings of the Central Plains Irrigation Short Course, Colby, Kansas, February 4, 1997.
- O'Brien, D., D. Rogers, F. Lamm, and G. Clark. 1997. *"Irrigation System Economics as Affected by Field Size."* Proceedings of the Central Plains Irrigation Short Course, Colby, Kansas, February 4, 1997.
- Albright, M., D. O'Brien, and J. Sartwelle. 1996. *"Kansas Crop Share Leasing Arrangements."* Presentation at the 1996 K-State Ag Land Values Conference, Manhattan, Kansas, August 23-24, 1996.

O'Brien, D., D.Rogers, and F. Lamm. 1996. *"An Economic Comparison of Alternative Irrigation Systems on Small and Irregularly Shaped Fields."* Proceedings of the Central Plains Irrigation Short Course, Burlington, Colorado, Feb. 6-7, 1996.

O'Brien, D. (editor). 1994. Business Planning for Farm Families Workbook, used in Iowa State University Extension Farm Business Planning Workshops in west central Iowa during February-March, 1994.

O'Brien, D.. 1994. *"A Case Study of Growth and Investment Strategies for Diversified Hog Producers."* Northwest Iowa Swine Week Meetings, Iowa State University Extension Service, 1994.

O'Brien, D. and D. Stender. 1993. A Survey of Swine Building Costs. Iowa State University Extension Service, 1993.

Gompert, T. and D. O'Brien. 1986. *"A Holistic Approach To Crop Production Systems."* Presentation at the 1986 Crop Focus Conferences, University of Nebraska-Lincoln Cooperative Extension Service.

Wysong, D., G. Zoubek, D. O'Brien, G. Dappen, L. Coziahr, and E. Kerr. 1986. *"Effect of Several Management Practices on Nematode Populations and Corn Production in Sandy Soils – 1984."* Presentation at the 1986 Crop Protection Clinic Conferences, University of Nebraska-Lincoln Cooperative Extension Service.

Wysong, D., G. Zoubek, and D. O'Brien. 1985. *"Best Management Practices for Corn Production on Sandy Soils - A Preliminary Report."* Presentation at the 1985 Crop Protection Clinic Conferences, University of Nebraska-Lincoln Cooperative Extension Service.

O'Brien, D. and G. Wicks. 1982. *"The Costs of Alternative Methods of Sandbur Control in Corn."* Presentation at the 1982 Crop Protection Clinic Conferences, University of Nebraska-Lincoln Cooperative Extension Service.

K-State Extension Administrative Activities and Presentations:

Number of meetings, presentations, and contacts annually during the 2003-2008 period. During June 2003 through December 2006, Daniel O'Brien served as the Northwest Area Extension Director with 100% administrative responsibilities for K-State Research and Extension. During 2007-2011, my organizational responsibilities have shifted back towards participation in Extension group planning meetings at the state and area level as well as toward Extension Agricultural Economics-related program planning.

Year	Meetings	Presentations	Contacts
2003	148	114	1482
2004	280	234	3058
2005	240	147	2406
2006	213	153	2290
2007	21	0	309
2008	23	0	301
2009	32	2	502
2010	9	2	199
2011	8	2	118

Administrative Activities, Responsibilities & Committees

(Appointed) Search Committee Chair for Northwest Area Extension Agronomist Position, preliminary date for reviewing candidate information and interviews in May-June, 2012.

2009-11 Representative on Extension Area-Multicounty Specialist DCOP Committee (Departmental Committee on Planning)

- Given responsibility by KSRE Administration to provide leadership among area Extension Specialists in organizing Extension Area-Multicounty Specialist DCOP Committee in 2009. Worked with other area and multi-county specialists to accomplish this.

(2009) K-State Extension Livestock Marketing Specialist Position Search Committee for KSU Department of Agricultural Economics. Participated in 8 formal meetings, including 4 interviews and meetings with candidates at the 2009 AAEA meetings in Milwaukee, Wisconsin.

(2005) K-State Northwest Farm Management Association Search Committee for an Extension Agricultural Economist Position. Participated in 3 formal meetings, including 1 day of interviews.

O'Brien, D. 2005. "The Mix of Agricultural Enterprises in the KSU College of Agriculture." Presentation at the 2005 K-State Risk and Profit Conference, Manhattan, Kansas, August 11-12, 2005.

O'Brien, D. 2002/03. Selected as a K-State representative and participated in the North Central - National Extension Leadership Development (NELD) Program.

2002/03 NELD Seminar Series

1. "Leading Yourself First." Vail, CO., October 2-5, 2002.

2. "Leading in a Multi-Cultural World." New Orleans, LA., January 22-25, 2003.
3. "Leading Work Teams." St. Louis, MO., April 23-26, 2003.
4. "Leading in the 21st Century." Washington, D.C., September 3-6, 2003.

Search Committee Chair for Northwest Area Extension Livestock Specialist, 1996.

Administrative Responsibilities as Extension Area Administrative Director in Northwest Kansas During the June 2003 through December 2006 Period

As Northwest Area Extension Director, in the 2006/07 budget year I was either directly responsible or shared responsibility for managerial oversight of a combined total of 83 employees and \$4,668,117 in salary, benefits, and operating funds. I was responsible for staffing and other administrative decisions at both the Northwest Area Extension Office (Colby) and at 18 local Extension Program Units (26 counties) in Northwest – Northcentral Kansas.

Of this amount, in the 2006/07 budget year (the last year I served as an area extension administrator) I was directly responsible for management of 9 staff (6 area and multicounty extension specialists and 3 office professionals) and \$885,539 in funding at the Northwest Area Extension Office. In conjunction with local Extension governing boards, I shared managerially responsibility for 74 staff (43 extension agents, 27 office professionals, and 4 program assistants) and \$3,182,578 with the 18 local Extension Units.

Extension District Formation and Expansion in Northwest Kansas since 2003: As part of these administrative responsibilities, I worked closely with 7 County Extension Governing Boards in Northwest-North Central Kansas to help them either form new Extension Districts or join with existing districts. In June 2003 there were 2 Extension Districts in the Northwest Kansas administrative area including 5 separate counties. By December 2007, there were 4 Extension districts in the Northwest administrative area including 11 counties. Several other counties also seriously considered Extension district formation but had not yet decided to pursue the issue as of December 2006.

Due to the work of the current Extension Area Administrator and to the leadership of local county and district Extension boards in this region, as of December 2010, 17 of the 26 counties in the Northwest Kansas Extension Administrative Area were either already in Extension districts or were approved to join an Extension district in 2011. A total of 6 such districts current exist in Northwest Kansas, with prospects for several other counties to either join existing Extension Districts or form new ones in 2011-2012.

Reference Information Current as of January 1, 2012